

UCLA Extension



ENGINEERING & TECHNOLOGY

We Build the Leaders Who Power the Future

SEPT. 11–16
AT UCLA
EXTENSION

TECHNICAL MANAGEMENT PROGRAM

The Technical Management Program at UCLA Extension has been training innovative leaders for the world's most forward-thinking professions. uclaextension.edu/TMP

**IN JUST FIVE DAYS, THIS PROGRAM
TRANSFORMS MANAGERS INTO
DYNAMIC LEADERS.**

Get Better Leadership Skills for a Lifetime

For over 60 years, UCLA Extension's Technical Management Program (TMP) has been building leaders for the modern workforce. TMP is one of the most invigorating and forward-thinking programs in the world, training managers in a variety of technical fields, from engineering, IT, and gaming, to aerospace and beyond. In just five days, this program creates dynamic leaders using the most current techniques and methodologies.

**DISCOVER NEW WAYS TO SOLVE
PROBLEMS, STRATEGIZE, AND
MOTIVATE OTHERS.**

NEW MANAGERS:

Think Like a Leader. Become a Leader.

If you've recently been promoted to management, you may find it's difficult to translate your recent accomplishments into successful leadership. With our TMP program, you'll discover new ways to solve problems, strategize, and motivate others. You'll learn the latest leadership techniques from experienced professionals and industry leaders. You'll also have the opportunity to network with attendees at all levels, from all around the world.

**FAST-TRACK NEW MANAGERS IN
JUST FIVE DAYS.**

SENIOR MANAGERS:

Upgrade Your Team

Leadership, like technology, is constantly evolving. Give your current managers the latest thinking on management and leadership. Looking to fast-track new managers, alerting them to the pitfalls common to new supervisors? In just five days, our TMP program can get your new managers on the right path, giving them the tools they need to build their own results-driven teams.

For program and course details, visit uclaextension.edu/TMP or contact us at: tmp@uclaextension.edu, (310) 825-3858.

“TMP is an investment that sculpts your capabilities as a manager and your future path, beginning the moment you set foot in your first session.”

– Corey Lovejoy, Guidance Software, Inc.

UCLA Extension’s week-long intensive program helps managers:

- Gain leadership skills
- Enhance interpersonal skills
- Learn the latest business trends and paradigms
- Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
- Network with attendees from around the world

Reasons You Should Attend

- **Learn to think innovatively:** TMP’s engaging and interactive environment fosters the exchange of ideas and experiences. Gain insights from esteemed instructors and peers from diverse industries.
- **Customized training:** You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
- **Balanced course material:** Courses focus on technical and managerial aspects that improve your personal and organizational performance. Emerging and seasoned managers leave invigorated and inspired, with skills benefiting their workplace.
- **Unique format boosts retention:** TMP’s unique 4-period format, composed of shorter sessions devoted to different topics, leverages the power of “spaced learning.” Studies by Robert Bjork, UCLA Distinguished Professor of Psychology, have shown that spaced learning boosts retention and performance.
- **Intensive learning in a relaxed environment:** Experience five days of training held on the scenic UCLA campus in Southern California.

Customize Your Path to Success

Select one course from each of the four periods below to create your personalized schedule. The information below is a brief synopsis. Review full course and instructor details at uclaextension.edu/TMP.

8-10 AM (PERIOD 1)

A1: Strategic Thinking and Planning for Leaders

Apply best practices in strategic management to achieve essential goals for you and your organization. Led by **Terry D. Schmidt**, MBA, PMP, Management Concept Inc.

A2: Influencing Without Authority

Learn to establish invisible lines of trust through three lead-by-example principles. Led by **Frank R. Wagner**, PhD, Prism, Ltd.

A3: Creating and Sustaining Excellence in the Workplace

According to research, there are actual skills necessary for success in work, health, and relationships. This program reveals the four skills essential for effective leadership. Led by **Robert Maurer**, PhD, Science of Excellence

A4: Why Introverts Make Great Leaders

Introverts can make exceptional and powerful leaders and bring tremendous value to the workplace. Learn strategies for introverts to feel more authentic, expressive, and effective in their roles. Led by **Denise Wolfe**, PhD, President, Legacy In Action, Inc.

A5: Transitioning From a Technical to a Management Position

Learn to focus your strengths into powerful managerial skills in this highly interactive workshop. Led by **Chris Christensen**, MS, MBA, Christensen Associates, Inc.

10:20 AM-12:20 PM (PERIOD 2)

B1: Leadership: Practical Skills of Influencing Others

Acquire an essential framework to determine when and how to provide direction and support to influence the behavior of others. Led by **Frank R. Wagner**, PhD, Prism, Ltd.

B2: Strategic Project Management

Turn smart strategy into executable projects to reach your goals faster and more efficiently. Led by **Terry D. Schmidt**, MBA, PMP, Management Concept Inc.

B3: Maximizing Your Team's Performance


Master best practices for successfully navigating through the stages of team development to increase productivity, creativity, morale, and performance. Led by **Denise Wolfe**, PhD, Legacy in Action, Inc.

B4: Essentials of Business for Technical Managers

You don't need an MBA, just a solid grasp of business principles from this practical course! Led by **Chris Christensen**, MS, MBA, Christensen Associates, Inc.

B5: The Art of Presenting: Creating Credible Messages

Master the art of informing and influencing audiences. Learn to think on your feet, answer questions, and manage difficult audiences. Led by **Gerri Brehm**, Senior Consultant, The Executive Advisory, LLC



“I’ve had leadership opportunities at Blizzard Entertainment prior to my attendance at TMP, but I hadn’t realized the importance of leadership development until I attended TMP. Since then, I’ve been seeking out ways to further my skillset, and find ways we can develop leaders at Blizzard.”

– **Frank Pearce**, Chief Development Officer and Co-founder, Blizzard Entertainment

1:40–3:40 PM (PERIOD 3)

C1: People, Power, and Projects: Managing the Human Dynamic

Emphasizing the human element, develop five important leadership dimensions—communication, conflict strategy, negotiation, power, and ethics—and validate them using real workplace scenarios. *Led by **Jerry Reed**, PMP, MCP, AT&T*

C2: Business Case Analysis for Managers and Decision Makers

Learn how to select and rank the best projects for your organization. *Led by **Donald S. Remer**, PhD, PE, Claremont Consulting Group*

C3: High-Impact Communication Techniques for the Technical Professional

Learn skills and methodologies to improve your interactions with colleagues at all levels and add value to your leadership role. *Led by **Laura G. Hyde**, MEd, Morgan Training Company*

C4: Mastering Difficult and Sensitive Situations

Discover how to resolve the many challenges of the modern workplace. *Led by **Johanna Hollowich**, MSc, Potencium Ltd.*

C5: The Art of Conversation: How Innovative Questions Yield Ideal Outcomes

Learn the simple art of conversation using *Innovative Questions* to get an ideal result and revolutionize your interactions with others. *Led by **David Lam**, CISSP, Vice President, Citadel Information Group*

4–6 PM (PERIOD 4)

D1: Emotional Intelligence: Leading and Working in a Diverse Workforce

Learn how to create interpersonal and professional effectiveness by leveraging the power of emotions. *Led by **Jorge Cherbosque**, PhD, UCLA Staff & Faculty Counseling & Consultation Services*

D2: Reinvent Yourself and Thrive

Discover how to unlock your true life purpose and perform at new levels of excellence. *Led by **Terry D. Schmidt**, MBA, PMP, Management Concept Inc.*

D3: Building High Performance Teams: Strategies and Skills for Success

Get the tools to overcome barriers of distance, culture, and time to achieve outstanding results. *Led by **Johanna Hollowich**, MSc, Potencium Ltd.*

D4: Cost and Schedule Estimation for Project Managers and Decision Makers

Money matters! Learn to produce accurate cost estimates. *Led by **Donald S. Remer**, PhD, PE, Claremont Consulting Group*

D5: The Science of Proactive Persuasion

Learn a systematic approach for communicating and “selling” your ideas, projects, capabilities, and products. *Led by **Laura G. Hyde**, MEd, Morgan Training Company*

**REGISTER EARLY TO GET YOUR TOP PICK OF COURSES!
SPACE FILLS QUICKLY—SEE FULL COURSE AND PROGRAM
DETAILS ONLINE AT UCLAEXTENSION.EDU/TMP.**

General Information & Registration

TECHNICAL MANAGEMENT PROGRAM AT UCLA EXTENSION

For more details, instructor experience, and full course/program descriptions, visit uclaextension.edu/TMP.

SCHEDULE

Welcome Reception: Sun., Sept. 11, 5-7PM

Daily Classes: Mon.-Fri., Sept. 12-16, 8AM-6PM

Networking Social Mixer: Thu., Sept. 15, 6-8PM

LODGING

Many hotels are located near the UCLA campus. A representational listing is on our website, uclaextension.edu/TMP, and in your confirmation packet.

ATTIRE: Business casual

PROGRAM REGISTRATION NUMBER

Reg # 268281 Technical Management Program

PROGRAM FEE

Fee of \$4,395 is due by Sept. 9, 2016, and includes course materials, some meals, and parking. We regret that fees cannot be prorated for less than full participation. Call (310) 825-3858 for special dietary arrangements.

PAYMENT OPTIONS

Credit card, check, or purchase order.

EARLY ENROLLMENT DISCOUNT—SAVE UP TO 10%

The early enrollment fee is \$3,950 when you enroll and pay on or before Aug. 11, 2016.

SEND 3 ATTENDEES, 4TH ATTENDS FREE!

Get the “team advantage.” For every three staff members you send, you can add a fourth enrollment free!* (**Limit two per company*)

REFUND/CANCELLATION POLICY

The refund/cancellation policy includes a nonrefundable \$30 processing fee. The final refund date will be Sept. 13, 2016.

CONTINUING EDUCATION UNITS (CEU)

You are awarded 4.0 CEU upon program completion (one CEU represents 10 instructional hours of satisfactory participation in an organized, noncredit continuing education program).

TAX CREDIT

You may be eligible for a tax credit for UCLA Extension fees. For details, see Tax Information under General Information on our website at uclaextension.edu.

QUESTIONS?

See our website uclaextension.edu/TMP for more details or contact us: tmp@uclaextension.edu or (310) 825-3858.

Past Participating Organizations Include:

ACTIVISION

BLIZZARD ENTERTAINMENT

BOEING

CEDARS-SINAI MEDICAL CENTER

CHEVRON

CITY OF HOPE

CITY OF LOS ANGELES

DIRECTV

GENENTECH

GENERAL MOTORS

IBM

JET PROPULSION LABORATORY

LAWRENCE LIVERMORE

NATIONAL LABORATORY

LOCKHEED MARTIN

LOS ALAMOS NATIONAL LABORATORY

NORTHROP GRUMMAN

PHILLIPS 66

RAYTHEON

RIOT GAMES

SANDIA NATIONAL LABORATORIES

SONY ONLINE ENTERTAINMENT

SYMANTEC

THE AEROSPACE COMPANY

TOYOTA MOTOR SALES

TREYARCH

UNIVERSITY OF CALIFORNIA

WALT DISNEY

“ Engaging, quirky, motivational, insightful, passionate, enabling; I was pleasantly surprised to learn even more than I thought I would! ”

– Jason Bailey, Direction of Operations & PMO, Activision Inc.

UCLA Extension

**LEARN HOW TO LEAD AT THE
TECHNICAL MANAGEMENT PROGRAM**

A five day program specifically for managers in technical fields.

Future TMP Dates:

MARCH 26–31, 2017

SEPTEMBER 17–22, 2017

See more online at:

uclaextension.edu/TMP

Early Enrollment Discount:

Register at least one month in advance to save 10%.

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