UCLA Extension’s week-long intensive program helps managers:

• Gain leadership skills
• Enhance interpersonal skills
• Learn the latest business trends and paradigms
• Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
• Network with attendees from around the world

Reasons You Should Attend

• Learn to think innovatively: TMP’s engaging and interactive environment fosters the exchange of ideas and experiences. Gain insights from esteemed instructors and peers from diverse industries.
• Customized training: You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
• Balanced course material: Courses focus on technical and managerial aspects that improve your personal and organizational performance. Emerging and seasoned managers leave invigorated and inspired, with skills benefiting their workplace.
• Unique format boosts retention: TMP’s unique 4-period format, composed of shorter sessions devoted to different topics, leverages the power of “spaced learning.” Studies by Robert Bjork, UCLA Distinguished Professor of Psychology, have shown that spaced learning boosts retention and performance.
• Intensive learning in a relaxed environment: Experience five days of training held on the scenic UCLA campus in Southern California.

In just five days, this program transforms managers into dynamic leaders.

DISCOVER NEW WAYS TO SOLVE PROBLEMS, STRATEGIZE, AND MOTIVATE OTHERS.

NEW MANAGERS:

Think Like a Leader. Become a Leader.

If you’ve recently been promoted to management, you may find it difficult to translate your recent accomplishments into successful leadership. With our TMP program, you’ll discover new ways to solve problems, strategize, and motivate others. You’ll learn the latest leadership techniques from experienced professionals and industry leaders. You’ll also have the opportunity to network with attendees at all levels, from all around the world.

SENIOR MANAGERS:

Upgrade Your Team

Leadership, like technology, is constantly evolving. Give your current managers the latest thinking on management and leadership. Fast-track new managers, alerting them to the pitfalls common to new supervisors? In just five days, our TMP program can get your new managers on the right path, giving them the tools they need to build their own results-driven teams.

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Get Better Leadership Skills for a Lifetime

For over 60 years, UCLA Extension’s Technical Management Program (TMP) has been building leaders for the modern workforce. TMP is one of the most innovative and forward-thinking programs in the world, training managers in a variety of technical fields, from engineering, IT, and gaming, to aerospace and beyond. In just five days, the program creates dynamic leaders using the most current techniques and methodologies.

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LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM

An email program specifically for managers in technical fields.

IN JUST FIVE DAYS, THIS PROGRAM TRANSFORMS MANAGERS INTO DYNAMIC LEADERS.

We Build the Leaders Who Power the Future

UCLA Extension
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**A1: Strategic Thinking and Planning for Leaders**
- Apply best practices in strategic management to better understand how to create environment in which every generation thrives.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**A2: Managing the Millenniums**
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**A3: Credible Messages**
- Learn skills and methodologies to improve your interactions with colleagues at all levels and relationships.
- Master best practices for successfully managing the workplace.

**A4: An Ideal Outcomes**
- Apply best practices in strategic management to better understand how to create environment in which every generation thrives.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**B1: Continue to Succeed as a Leader**
- Lead by example, enabling; I was pleasantly surprised
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**B2: Strategic Project Management**
- Emphasizing the human element, develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**B3: Maximizing Your Team’s Performance**
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**B4: Essentials of Business for Technical Managers**
- You don’t need an MBA, just a solid grasp of business principles from this practical course!
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**C1: People, Power, and Projects: Managing the Human Divide**
- Master the art of informing and influencing others.
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**C2: Business Case Analysis for Managers and Executives**
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**C3: High-Impact Communication Techniques for the Technical Professional**
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**C4: Mastering Difficult and Sensitive Situations**
- Master best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**C5: The Art of Conversation: How Innovative Questions Yield Ideal Outcomes**
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**D1: Emotional Intelligence: Leading and Working in a Diverse Workplace**
- Understand the human element, develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**D2: Reinvent Yourself and Thrive**
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**D3: Building High Performance Teams: Strategies and Skills for Success**
- Develop best practices for successfully managing the workplace.
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**D4: Cost and Schedule Estimation for Project Managers and Decision Makers**
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**D5: The Science of Proactive Persuasion**
- Develop best practices for successfully managing the workplace.
- Learn to think on your feet, navigation through the stages of team development, and add value to your leadership role.

**TECHNICAL MANAGEMENT PROGRAM AT UCLA EXTENSION**
For more details, descriptions of full course program contents, descriptions, visit uclaxextension.edu/TMP.

**SCHEDULE**

**Welcome Reception:** Sat., September 17, 5-7 PM
**Daily Classes:** Mon.-Fri., September 18-22, 8 AM-6 PM
**Networking Social Mixer:** Thu., September 21, 4-6 PM

**LOCATION**

Many hotels are located near the UCLA campus. A representation listing is on our website, uclaxextension.edu/TMP, and in your confirmation packet.

**BUSINESS CASUAL ATTIRE**

**PROGRAM REGISTRATION NUMBER**
Reg # 355736 Technical Management Program

**PROGRAM FEE**

For fee is due by August 15, 2017, and includes course, registration, and all course materials. We regret that fees cannot be refunded for less than full participation. Contact (310) 825-1858 for special discount opportunities.

**PAYMENT OPTIONS**
Credit card, check, or purchase order.

**EARLY ENROLLMENT DISCOUNT**
Save up to 10% The discount is $42.25/50 on enroll and pay on or before August 18, 2017.

**SEND 3 ATTENDS; 4TH ATTEND FREE!**
Get the “team advantage.” For every three staff members you send, you can add a fourth enrollment free! (“Limit two per company”)

**REFUND/CANCELLATION POLICY**
The refund/cancellation policy includes a nonrefundable $30 administrative fee. Cont’d participation in the professional development program.

**TAX CREDIT**

You are eligible for a tax credit for UCLA Extension fees. For details, see Tax Information Under General Information on our website at uclaxextension.edu.

**LUXURY**

“The science of proactive persuasion includes a nonrefundable, 10% processing fee. The final refund date will be September 15, 2017.”

“Engaging, quick, motivational, insightful, passionate, enabling. I am pleasantly surprised to learn even more than I thought I would...”

—Jessica Haeley, Director of Operations & P&I, Antec Inc.
Customize Your Path to Success
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<table>
<thead>
<tr>
<th>Period</th>
<th>Time</th>
<th>Courses</th>
<th>Instructors</th>
</tr>
</thead>
<tbody>
<tr>
<td>Period 1</td>
<td>9-10 AM</td>
<td>A1</td>
<td>Strategic Thinking and Planning for Leaders</td>
</tr>
<tr>
<td></td>
<td>10:20 AM-12 PM</td>
<td>B1</td>
<td>Continue to Succeed as a Leader</td>
</tr>
<tr>
<td></td>
<td>1:40-3:40 PM</td>
<td>C1</td>
<td>Power, People, and Projects: Managing the Human Dimensions</td>
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<td></td>
<td>4-6 PM</td>
<td>D1</td>
<td>Emotional Intelligence: Leading and Working in a Diverse Workplace</td>
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<td>C2</td>
<td>Business Case Analysis for Managers</td>
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<td>C3</td>
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<td>C4</td>
<td>Mastering Difficult and Sensitive Situations</td>
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<td>C5</td>
<td>Building High-Performance Teams: Strategies and Skills for Success</td>
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<td>C6</td>
<td>Cost and Schedule Estimation for Project Managers and Decision Makers</td>
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<td>C7</td>
<td>The Science of Persuasive Persuasion</td>
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<td></td>
<td>C8</td>
<td>The Art of Conversation: How Innovative Questions Yield Insightful Outcomes</td>
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<tr>
<td>Period 2</td>
<td>10:20 AM-12 PM</td>
<td>A2</td>
<td>Managing the Millennials</td>
</tr>
<tr>
<td></td>
<td>1:40-3:40 PM</td>
<td>B2</td>
<td>Strategic Thinking and Planning</td>
</tr>
<tr>
<td></td>
<td>4-6 PM</td>
<td>D2</td>
<td>The Art of Presenting</td>
</tr>
<tr>
<td>Period 3</td>
<td>10:20 AM-12 PM</td>
<td>A3</td>
<td>A4: Essentials of Business for Technical Managers</td>
</tr>
<tr>
<td></td>
<td>1:40-3:40 PM</td>
<td>B3</td>
<td>High-Impact Communication Techniques for the Technical Professional</td>
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<tr>
<td></td>
<td>4-6 PM</td>
<td>D3</td>
<td>The Science of Persuasive Persuasion</td>
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<tr>
<td>Period 4</td>
<td>10:20 AM-12 PM</td>
<td>A5</td>
<td>A6: Business Skills for Technical Managers</td>
</tr>
<tr>
<td></td>
<td>1:40-3:40 PM</td>
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Past Participating Organizations Include
- NGOs and Nonprofit Agencies
- Law Enforcement
- Defense
- Coastal Marine Center
- Acting
- Technical Manages and Decision Makers
- Social Sciences
- Biological Sciences
- Computer Science
- Business
- Life Science
- Engineering
- Information Science
- Chemistry
- Nuclear Science
- Mathematics
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  - Aubrey H. Marcus, PhD, Science
- Managing the Millennials
  - Chris Christensen
- Creating and Sustaining Excellence in the Workplace
  - Laura G. Hyde, MEd, Morgan Training Company
- C1: People, Power, and Projects: Managing the Human Divide
  - Donald S. Remer, PhD, PE, Claremont Consulting Group
- C2: Business Case Analysis for Managers
  - Jerry Reed, PMP, AT&T
- C3: High-Impact Communication Techniques for the Technical Professional
  - Chip Espinoza, Terry D. Schmidt, MBA, PMP, Management Concept Inc.
- C4: Mastering Difficult and Sensitive Situations
  - Donald S. Remer, PhD, PE, Claremont Consulting Group
- C5: The Art of Conversation: How Innovative Questions Yield Ideal Outcomes
  - Jorge Cherbosque, MBA, Training Company

**6-12 AM (PERIOD 2)**

- A1: Strategy, Thinking and Planning for Leaders
  - Aubrey H. Marcus, PhD, Science
- A2: Managing the Millennials
  - Chris Christensen
- A3: Creating and Sustaining Excellence in the Workplace
  - Laura G. Hyde, MEd, Morgan Training Company
- A4: Why Intrinsically Motivate Great Leaders
  - Aubrey H. Marcus, PhD, Science
- A5: The Role: Move From a Technical Job to a Management Position
  - Donald S. Remer, PhD, PE, Claremont Consulting Group

**1-6 AM (PERIOD 3)**

- D1: Emotional Intelligence: Leading and Working in a Diverse Workforce
  - Donald S. Remer, PhD, PE, Claremont Consulting Group
- D2: Reinvent Yourself and Thrive
  - Gerri Brehm, MBA, PMP, Management Concept Inc.
- D3: Building High Performance Teams: Strategies and Skills for Success
  - Donald S. Remer, PhD, PE, Claremont Consulting Group
- D4: Cost and Schedule Estimation for Project Managers and Decision Makers
  - Laura G. Hyde, MEd, Morgan Training Company
- D5: The Science of Persuasive Permission
  - Donald S. Remer, PhD, PE, Claremont Consulting Group

**6-12 AM (PERIOD 4)**

- E1: Executive Presence
  - Donald S. Remer, PhD, PE, Claremont Consulting Group
- E2: Navigating the Modern Workplace
  - Donald S. Remer, PhD, PE, Claremont Consulting Group
- E3: Leading with Impact and Influence
  - Donald S. Remer, PhD, PE, Claremont Consulting Group
- E4: Managing Virtual Teams
  - Donald S. Remer, PhD, PE, Claremont Consulting Group
- E5: Creating and Sustaining Excellence in the Workplace
  - Laura G. Hyde, MEd, Morgan Training Company

**General Information & Registration**

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**LOCKHEED MARTIN**
**JET PROPULSION LABORATORY**
**GENENTECH**
**CITY OF LOS ANGELES**
**CHEVRON**
**CEDARS-SINAI MEDICAL CENTER**
**BLIZZARD ENTERTAINMENT**
**ACTIVISION**

**Past Participating Organizations Include**

- LOS ALAMOS NATIONAL LABORATORY
- BUDDY WRIGHT TRAINING COMPANY
- JERSEY CITY
- Citi
- TRUSTEES OF THE SÜDPOLARIS RESEARCH FOUNDATION
- JERSEY CITY
- LOCKHEED MARTIN

**REFUND/CANCELLATION POLICY**

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**CONTINUING EDUCATION UNITS (CEU)**

You must complete at least 20 hours of OU program completion (including 10 hours of satisfactory participation in an organized, noncredit continuing education program). To be awarded CEUs, you must attend all lessons and complete all assignments.

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