Get Better Leadership Skills for a Lifetime

For more than 60 years, UCLA Extension’s Technical Management Program (TMP) has been building leaders for the modern workforce. TMP is one of the most integrative and forward-thinking programs in the world, training managers in a variety of technical fields, from engineering, IT, to game development and beyond. In just five days, this program creates dynamic leaders using the most current techniques and methodologies.

NEW MANAGERS:
Think Like a Leader. Become a Leader.
If you’ve recently been promoted to management, you may find it’s difficult to translate your recent accomplishments into successful leadership. With our TMP program, you’ll discover new ways to solve problems, strategize, and motivate others. You’ll learn the latest leadership techniques from experienced professionals and industry leaders. You’ll also have the opportunity to network with attendees at all levels, from all around the world.

SENIOR MANAGERS:
Upgrade Your Team
Leadership, like technology, is constantly evolving. Give your current managers the latest thinking on management and leadership. Looking to fast-track new managers, alerting them to the pitfalls common to new supervisors? In just five days, our TMP program can get your new managers on the right path, giving them the tools they need to build their own results-driven teams.

For program and course details, visit uclaextension.edu/TMP, or contact us at tmp@uclaextension.edu, (310) 825-3858.

UCLA Extension’s week-long intensive program helps managers:

- Gain leadership skills
- Enhance interpersonal skills
- Learn the latest business trends and paradigms
- Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
- Network with attendees from around the world

Reasons You Should Attend:

- Learn to think innovatively: TMP’s engaging and interactive environment fosters the exchange of ideas and experiences. Gain insights from eminent professionals and peers from diverse industries.
- Customized training: You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
- Balanced course material: Courses focus on technical and managerial aspects that impacted personal and organizational performance. Emerging and seasoned managers leave integrated and inspired, with skills benefiting their workplace.
- Unique format boosts retention: TMP’s unique 4-period format, composed of shorter sessions devoted to different topics, leverages the power of “spaced learning.” Studies by Robert Bjork, UCLA Distinguished Professor of Psychology, have shown that spaced learning boosts retention and performance.
- Intensive learning in a relaxed environment: Experience five days of training held on the scenic UCLA campus in Southern California.

March 25–30
AT UCLA EXTENSION
TECHNICAL MANAGEMENT PROGRAM
The Technical Management Program at UCLA Extension has been training innovative leaders for the world’s most forward-thinking professions. uclaextension.edu/TMP

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Leads to technical management professions

Future TMP Dates:
September 16–21, 2018
March 24–29, 2019
See more online at: uclaextension.edu/TMP

Early Enrollment Discount:
Register at least one month in advance to save 10%.

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“TMP is an investment that sculpts your capabilities as a manager and your future path, beginning the moment you set foot in your first session.”

– Corey Lovejoy, Guidance Software, Inc.
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MARCH 25–30
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TECHNICAL MANAGEMENT PROGRAM
UCLA Extension’s five-day program is specifically for managers in technical fields.

IN JUST FIVE DAYS, THIS PROGRAM TRANSFORMS MANAGERS INTO DYNAMIC LEADERS.

DISCOVER NEW WAYS TO SOLVE PROBLEMS, STRATEGIZE, AND MOTIVATE OTHERS.

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WE BUILD THE LEADERS WHO POWER THE FUTURE

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**8-10 AM (PERIOD 1)**

**A1: Strategic Thinking and Planning for Leaders**

Apply best practices in strategic management to develop an essential strategy for your organization. Led by Terrance N. Jefferies, MBA, PMP. Management Concept Inc.

**A2: Managing the Millennials**

Prepare to go beyond generational understanding to better understand how to create environments in which every generation thrives. Special attention will be given to managing, motivating, and developing talented, diverse employees. Led by Chip Espinoza, MA, PhD-Academic Director at Organizational Performance & Neurotype Leadership.

**C1: People, Power, and Projects: Managing the Human Dimension**

Embrace the human element, develop four key leadership attributes, and identify important leadership actions and behaviors. Led by Terry D. Schmidt, MBA, PMP. Management Concept Inc.

**C5: The Art of Presenting**

Discover how to resolve the many challenges of presenting in front of large groups. Learn 5 simple reusable activities iteratively to find ways we can develop leaders at Blizzard. **– Frank Peace, Chief Development Officer and Co-founded, Blizzard Entertainment**

**10:20 AM-12:20 PM (PERIOD 2)**

**A3: Creating and Sustaining Change in the Workplace**

According to research, there are still actual skills necessary for success in team, health, and leadership. This program reveals four essential skills for effective leadership. Led by Robert Marcus, PhD. Science of Excellence

**B1: Mastering Your Team’s Performance**

Master best practices for effectively navigating through the stages of team development to increase productivity, creativity, and trust. Led by Denice Wolfe, PhD. Legacy in Action.

**C2: Business Case Analysis for Managers**

Learn how to select and lead the best projects by measuring the cost and benefits of projects. Led by Donald S. Remer, MBA, PMP. Management Concept Inc.

**D5: The Science of Proactive Persuasion**

Examine the power of emotions. Learn how to create interpersonal and professional effectiveness by leveraging the power of emotion. Led by Jorge Changbongue, MBA, UCLA Staff & Faculty Consulting 2 Consultation Services.

**12:20 PM-2:20 PM (PERIOD 3)**

**B2: leadership and Project Management**

Learn new strategies to lead successful projects to achieve your organizational goals. Led by Laura G. Hyde, MBA, PMP, Management Concept Inc.

**B3: Maximizing Your Team’s Performance**

Discover how to unlock your true life purpose and perform at new levels of excellence. Led by Laura G. Hyde, MBA, PMP. Management Concept Inc.

**D3: Building High Performance Teams:**

Learn skills and methodologies to improve your interactions with colleagues at all levels and add significance to your leadership role. Led by Laura G. Hyde, MBA, PMP. Management Company Inc.

**D4: Cost and Schedule Estimation for Technical Professionals**

Learn office management techniques for the Technical Professional. Money matters! Learn to produce accurate cost estimates. Led by Donald S. Remer, MBA, PMP. Management Concept Inc.

**4-6 PM (PERIOD 4)**

**D1: Emotional Intelligence: Leading and Working in a Diverse Workplace**

Learn how to create interpersonal and professional effectiveness by leveraging the power of emotion. Led by Jorge Changbongue, MBA, UCLA Staff & Faculty Consulting 2 Consultation Services.

**D6: Reorient Yourself and Themselves Over Your Life**

Develop a Strategic Plan for your life. Unpack and purpose and plan for a new level of transformation and the results. Led by Mary Ana, MBA, PMP. Management Concept Inc.

** cliff these courses are modalities, and include high-level topics. Led by Laura G. Hyde, MBA, PMP. Management Concept Inc.

**C4: Mastering Difficult and Sensitive Situations**

Discover how to handle many challenges of the modern workplace. Led by Johanne Hollowick, MS, Princeton Ltd.

**C3: High-Impact Communication Techniques for the Technical Professional**

Learn skills and methodologies to improve your interactions with colleagues at all levels and add significance to your leadership role. Led by Laura G. Hyde, MBA, PMP. Management Concept Inc.

**C6: Art of Conversation: How to Get an Ideal Result and Yield Ideal Outcomes**

Learn the simple art of conversation using techniques for the Technical Professional. Money matters! Learn to produce accurate cost estimates. Led by Donald S. Remer, MBA, PMP. Management Concept Inc.

**C1: People, Power, and Projects: Managing the Human Dimension**

Embrace the human element, develop four key leadership attributes, and identify important leadership actions and behaviors. Led by Terry D. Schmidt, MBA, PMP. Management Concept Inc.

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Customize Your Path to Success

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A1: Strategic Thinking and Planning for Leaders

Applying best practices in strategic management, you will acquire the necessary tools and methods to develop strategic plans and communicate your vision and goals effectively. Instructor: Terrence D. Schmidt, MBA, PMP, Management Concept Inc.

A2: Managing the Millennium

To induct new generations of leaders to understand challenges to creating environments which reflect the needs of all generational groups. Special attention will be given to motivating the workforce. Instructor: Octavio Espinosa, MS, MBA, Director of Organizational Development & New Venture Leadership

A3: Creating and Sustaining Change in the Workplace

According to research, there are actual skills necessary for success in work, health, and relationships. This program illustrates the skills necessary to develop leaders to reach their goals faster and more efficiently. Instructor: Denise Wolfe, MBA, PMP, Management Concept Inc.

A4: Essentials of Business for Technical Managers

You don’t need an MBA, just a solid grasp of business principles from this practical course! Instructor: Terrence D. Schmidt, MBA, Management Concept Inc.

B1: Career Management for Technical Managers

Master the art of informing and influencing audiences. Instructor: Donald S. Remer, MBA, Management Concept Inc.

B2: Emotional Intelligence: Understanding the Human Element

Discover how to unlock your true life potential and perform at new levels of excellence. Instructor: Donald S. Remer, MBA, Management Concept Inc.

B3: Maximizing Your Team’s Performance

Master best practices for successfully navigating through the stages of team development to increase productivity, career, and team outcomes. Instructor: Denise Wolfe, MBA, Legacy in Action

B4: Cost and Schedule Estimation for Project Managers and Decision Makers

Money matters! Learn to produce accurate cost estimates. Instructor: Donald S. Remer, MBA, Management Concept Inc.

C1: People, Power, and Managing: How to Make the Human Factor Count

Emphasizing the human element, develop five skills necessary for success in work, health, and relationships. Instructor: Donald S. Remer, MBA, Management Concept Inc.

C2: Business Case Analysis for Managers

Learn how to select and plan the best project for your organization. Instructor: Terrence D. Schmidt, MBA, PMP, Management Concept Inc.

C3: High-Impact Communication Techniques for the Technical Professional

Learn skills and methodologies to improve your interactions with colleagues at all levels and add value to your leadership role. Instructor: Laura G. Hollowich, MBA, Management Concept Inc.

C4: Mastering Difficult and Sensitive Situations

Discover how to navigate through the challenges of the modern workplace. Instructor: Laura G. Hollowich, MBA, Management Concept Inc.

C5: The Art of Conversation: How Inquisitive Questions Yield Ideal Outcomes

Learn the simple art of conversation using appropriate questions to unlock results. Instructor: Donald S. Remer, MBA, Management Concept Inc.

C6: Drill to Win

Learn 5 simple reusable activities iteratively to revolutionize your interactions with others. Instructor: Donald S. Remer, MBA, Management Concept Inc.

D1: Emotional Intelligence: Leading and Working in a Diverse Workplace

Learn how to create interpersonal and professional effectiveness by leveraging the power of emotion. Instructor: Jorge Cherbosque, MBA, UCLA Staff & Faculty Consulting Services

D2: Reinvent Yourself and Thrive

Develop a new strategy for your true self. Be purpose and perform at new levels of success. Instructor: Denise Wolfe, MBA, PMP, Management Concept Inc.

D3: Building High Performance Teams: Strategies and Skills for Success

Get the tools to overcome barriers of distance, culture, and time to achieve outstanding results. Instructor: Joanna Hollowell, MSc, Precision Ltd

D4: Communication for Project Managers and Decision Makers

Money matters! Learn to produce accurate cost estimates. Instructor: Donald S. Remer, MBA, PMP, Management Concept Inc.

D5: Credible Messages

Learn 5 simple reusable activities iteratively to improve your skills in areas of management, communication, negotiation, and leadership. Instructor: Gerri Brehm, Senior Staff Developer, Advanced Adago, Inc.

D6: Drill to Win (Activities for Innovative Improvement)

Learn simple reusable activities iteratively to improve your skills in areas of management, communication, negotiation, and leadership. Instructor: Gerri Brehm, Senior Staff Developer, Advanced Adago, Inc.

E1: Crisis and Conflict Resolution: Strategies for Solving Organization Problems

Learn how to develop and write an emergency plan to prevent and resolve conflicts. Instructor: Donald S. Remer, MBA, Management Concept Inc.

E2: Business Writing for Technical Professionals

Learn how to write business letters, proposals, and other business documents in a clear, concise, and professional manner. Instructor: Gerri Brehm, Senior Staff Developer, Advanced Adago, Inc.

E3: Presentations for Technical Professionals

Learn the simple art of conversation using appropriate questions to unlock results. Instructor: Donald S. Remer, MBA, Management Concept Inc.

E4: Virtual Conference Participation: Biotechnology and Beyond

Devise a plan to participate in virtual conferences to maximize the potential of your participation. Instructor: Donald S. Remer, MBA, Management Concept Inc.

E5: Negotiation Skills for Technical Professionals

Learn negotiation skills and methodologies to improve your interactions with colleagues at all levels and add value to your leadership role. Instructor: Laura G. Hollowich, MBA, Management Concept Inc.

E6: Strategic Project Management

Tests your understanding of in-class projects through problem-solving exercises. Instructor: Gerri Brehm, Senior Staff Developer, Advanced Adago, Inc.

F1: Emotional Intelligence: Leadership and Working in a Diverse Workplace

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16:30 AM-12:30 PM (PERIOD 2)
A1: Strategic Thinking and Planning for Managers
- Apply best practices in strategic management to achieve outstanding results and make your organization more successful.
- Led by Terri D. Schmidt, MBA, PMP, Management Concept Inc.

A2: Managing the Millennials
- Test smart strategies in successful projects to develop a stronger team and gain the respect of millennials.
- Led by Jerry D. Terry, MBA, PMP, Management Concept Inc.

A3: Maximizing Your Team’s Creativity
- Master best practices for successfully motivating and engaging team members at all levels and add value to your leadership role.
- Led by Laura G. Hyde, MBA, PMP, Management Concept Inc.

1:40-3:40 PM (PERIOD 3)
B1: People, Power, and Projects: Leading the Human Dynamic
- Discover how to unlock your true life potential through the power of emotions.
- Led by Jorge Cherbosque, MBA, PMP, Management Concept Inc.

B2: High-Building Performance Teams: Strategies and Skills for Success
- Get the tools to overcome barriers of distance, culture, and time to achieve outstanding results.
- Led by Johanna Hollowich, MS, PMP, Management Concept Inc.

B3: Maximizing Difficult and Sensitive Situations
- Discover valuable techniques to handle the challenges of the modern workplace.
- Led by Johanna Hollowich, MS, PMP, Management Concept Inc.

B4: Cost and Schedule Estimation for Managers and Decision Makers
- Learn how to select and rank the best projects considering cost estimates.
- Led by Donald S. Remer, MBA, PMP, Management Concept Inc.

B5: The Art of Presenting
- Learn 5 simple reusable activities iteratively to get an ideal result and innovative questions to get even more.
- Led by Colt Espinoza, Consultant, The Executive Advisory, LLC.

2:00-4:00 PM (PERIOD 4)
C1: High-Impact Communication Techniques for the Technical Professional
- Learn skills and methodologies to improve your interactions with colleagues at all levels and add value to your leadership role.
- Led by Donald S. Remer, MBA, PMP, Management Concept Inc.

C2: Credible Messages
- Master the art of informing and influencing your audience.
- Led by Dell Wayne, PhD, Legacy in Action.

C3: Essentials of Business for Managers and Decision Makers
- Learn how to select and rank the best projects considering cost estimates.
- Led by Donald S. Remer, MBA, PMP, Management Concept Inc.

C4: Mastering Difficult and Sensitive Situations
- Discover valuable techniques to handle the challenges of the modern workplace.
- Led by Johanna Hollowich, MS, PMP, Management Concept Inc.

10:20 AM-12:20 PM (PERIOD 2)
C5: The Art of Conversation: How to Talk Effectively
- Learn how to dominate conversations with your words and add value to your leadership role.
- Led by Donald S. Remer, MBA, PMP, Management Concept Inc.

D1: Emotional Intelligence: Leading and Working in a Diverse Workplace
- Learn how to create interpersonal and professional effectiveness by leveraging the power of emotions.
- Led by Jorge Cherbosque, MBA, PMP, Management Concept Inc.

D2: Reinvent Yourself and Thrive in the 21st Century
- Discover your true life purpose and perform at new levels.
- Led by Jerry D. Terry, MBA, PMP, Management Concept Inc.

D3: Building High Performance Teams: Strategies and Skills for Success
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4:00-6:00 PM (PERIOD 4)
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