Get Better Leadership Skills for a Lifetime

For more than 60 years, UCLA Extension’s Technical Management Program (TMP) has been building leaders for the modern workforce. TMP is one of the most intriguing and forward-thinking programs in the world, empowering managers in a variety of technical fields, from engineering, IT, to game development, and beyond. In just five days, this program creates dynamic leaders using the most current techniques and methodologies.

NEW MANAGERS:

Think Like a Leader. Become a Leader.

If you've recently been promoted to management, you may find it's difficult to translate your recent accomplishments into successful leadership. With our TMP program, you’ll discover new ways to solve problems, strategize, and motivate others. You’ll learn the latest leadership techniques from experienced professionals and industry leaders. You’ll also have the opportunity to network with attendees at all levels, from all around the world.

SENIOR MANAGERS:

Upgrade Your Team

Leadership, like technology, is constantly evolving. Give your current managers the latest thinking on management and leadership. Looking to fast-track new managers, alerting them to the pitfalls common to new supervisors? In just five days, our TMP program can get your new managers on the right path, giving them the tools they need to build their own results-driven teams.

For more information, visit uclaextension.edu/TMP, or contact us at jlee@uclaextension.edu, (310) 825-3858.

UCLA Extension’s week-long intensive program helps managers:

• Gain leadership skills
• Enhance interpersonal skills
• Learn the latest business trends and paradigms
• Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
• Network with attendees from around the world

Reasons You Should Attend

• Learn to think innovatively: TMP’s engaging and interactive environment fosters the exchange of ideas and experiences. Gain insights from esteemed instructors and peers from diverse industries.
• Customized training: You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
• Balanced course material: Courses focus on technical and managerial aspects that improved personal and organizational performance. Emerging and seasoned managers leave immersed and inspired, with skills honed to their needs.
• Unique format boosts retention: TMP’s unique four-period format, composed of shorter sessions devoted to different topics, leverages the power of spaced learning. Studies by Robert Bjork, UCLA Distinguished Professor of Psychology, have shown that spaced learning boosts retention and performance.
• Intensive learning in a relaxed environment: Experience five days of training held on the scenic UCLA campus in Southern California.

IN JUST FIVE DAYS, THIS PROGRAM TRANSFORMS MANAGERS INTO DYNAMIC LEADERS.

DISCOVER NEW WAYS TO SOLVE PROBLEMS, STRATEGIZE, AND MOTIVATE OTHERS.

MARCH 22-27 AT UCLA EXTENSION

TECHNICAL MANAGEMENT PROGRAM

The Technical Management Program at UCLA Extension is designed for innovative leaders for the world’s most forward-thinking professions. uclaextension.edu/TMP

LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM

We Build the Leaders Who Power the Future

ENGINEERING & TECHNOLOGY

UCLA Extension, Dept. K, Box 24901, Los Angeles, CA 90024-0901

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"TMP has been a very pleasant surprise and a very rewarding experience. Management teams should consider attending together to maximize learning and to jump-start their effectiveness. Fantastic program!"

— Alison DeVore, Sr. Manager Mechanical Engineering, Raytheon Missile Systems
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Future TMP Dates:

- SEPTEMBER 20-25, 2020
- MARCH 21-26, 2021

See more online at: uclaextension.edu/TMP

Early Enrollment Discount:

Register at least one month in advance to save 5%.

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TECHNICAL MANAGEMENT PROGRAM

A five-day program specifically for managers in technical fields.

ENGINEERING & TECHNOLOGY

We Build the Leaders Who Power the Future

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UCLA Extension

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8-10 AM (PERIOD 1)
10:20 AM–12:30 PM (PERIOD 2)
1:40–3:40 PM (PERIOD 3)
3–6 PM (PERIOD 4)

A1: Strategic Project Design: The Logical Framework Approach to Smooth Planning and Execution
Turn your best ideas into executable projects in this highly interactive program. Develop a make-ready action plan for your chosen topic. Led by Jerry D. Schmidt, PMP, Management Concept Inc.

A2: Managing Young Professionals
An in-depth look into generational diversity to better understand how to create environments in which every generation thrives. Learn how to bring the best out of all stakeholders will get to create networking, onboarding, and facilitating team meetings. Led by Elif Chip Epa, MA, PhD, Academy Director, at Singapour University

A3: Creating and Sustaining Excellence in the Workplace
According to research, there are actual skills necessary for success in work, health, and relationships. This program presents the four skills essential for effective leadership. Led by Robert Maurer, PhD, Science of Excellence.

A4: Why Introverts Make Great Leaders
Introverts can make incredible and powerful leaders and bring innovation value to the workplace. Learn strategies to feel more authentic, expressive, and effective in your role. Led by Elif Chip Ea, PhD, President, Legacy In Action, Inc.

B1: Continue to Succeed as a Leader
Learn about the leadership philosophy, how to understand your organization and its expectations, and how to find and close your development and performance gaps. Led by Michael F. Alliger, MBA

B2: Reinvent Yourself and Thrive
Discover how to unlock your true life purpose and perform at new levels of excellence. Experience this internal learning adventure—if you're ready! Led by Jerry D. Schmidt, PMP, Management Concept Inc.

B3: Mastering Your Team’s Performance
Master best practices to navigate through the thorny issues that impact productivity, morale, and performance. Led by Don Money, PhD, President, Money Training Company

B4: Essentials of Business Communication
You need an MBA, just a solid grasp of language! Learn from this course! Led by Chris Christensen, MS, MBA, Christensen Associates Inc.

B5: Creating and Sustaining Excellence in the Workplace
According to research, there are actual skills necessary for success in work, health, and relationships. This program presents the four skills essential for effective leadership. Led by Robert Maurer, PhD, Science of Excellence.

B6: Becoming a Top Performer: How to Win
Become a high-earning worker in this dynamic time. The skills and tools provided are hyper-valuable in dealing with a highly educated workforce. Led by Chris Christensen, MS, MBA, Christensen Associates Inc.

C1: People, Power, and Projects: Managing the Human Dynamic
Explore strategies to develop your interpersonal leadership dimensions—communication, conflict management, negotiation, power, and influence—so that you can win real workplace scenarios. Led by Jerry Reid, MPA, MFT, Lic. Supervisor, TLC.

C2: Business Case Analysis for Managers and Decision Makers
Learn how to select and rank the best projects for your organization. Led by Donald S. Remer, PhD, PE, Claremont Consulting Group

C3: Mastering Difficult and Sensitive Conversations
Discover how to meet the many challenges of the modern workplace. Led by Johanna Hollowich, MS, President, Johanna Hollowich, Inc.

C4: Mastering Difficult and Sensitive Conversations
Discover how to face the many challenges of the modern workplace. Led by Johanna Hollowich, MS, President, Johanna Hollowich, Inc.

C5: Asking the Right Questions
This course demonstrates how to ask and effectively question issues to change conventional outcomes. Led by Darin Thomas, Director of Healthcare, Fraud Information Group

C6: The Art of Presenting
Master the art of informing and influencing audiences. Learn to think on your feet, answer tough questions, and manage difficult audiences. Led by Jerry Reid, MPA, MFT, Lic. Supervisor, TLC.

D1: Effective Proposal Writing for Managers and Decision Makers
Learn a systematic approach for communicating your needs, wants, and ideas to stakeholders. Led by Laura E. Hyde, MEd, Morgan Training Company

D2: Card Games for Soft Skills
Learn a simple, creative technique insuring you to improve your skills in area of management, communication, negotiation, and leadership. Led by Col McElheny, Senior Staff Developer, Cadence.

D3: Building High Performance Teams: Strategies and Skills for Success
Get the tools to overcome barriers of distance, culture, and time to achieve outstanding results. Led by Johanna Hollowich, MS, President, Johanna Hollowich, Inc.

D4: Cost and Schedule Estimation for Program Managers and Decision Makers
Money matters! Learn to produce accurate cost estimates. Led by Donald S. Remer, PhD, PE, Claremont Consulting Group

D5: The Power of Persuasive Persuasion: How to “Sell” Your Ideas, Projects, Capabilities, and Products
Learn a systematic approach for communicating your selling your ideas, projects, capabilties, and products. Led by Laura E. Hyde, MEd, Morgan Training Company

D6: Adapt and Win! How to Manage Strategic Projects
Learn tips and tools to help you quickly adapt to changes and effectively deal with unexpected, competitive environments. Led by Jerry Reid, MPA, MFT, Lic. Supervisor, TLC.

“I’ve had leadership opportunities at Blizzard Entertainment preparing my attendance at TMP, but I hadn’t realized the importance of leadership development until I attended TMP. Since then, I’ve been working out ways to further my skillset, and find places we can develop leaders at Blizzard.”

Frank Ponce Chief Business Office & Co-Founders, Blizzard Entertainment

General Information & Registration
TECHNICAL PROGRAM AT UCLA EXTENSION
CANCELLED
SCHEDULE
Wed, Jan 29, 2020, 8AM–6PM
SCHEDULE
Welcome Reception: Sun, March 22, 5–7PM
Daily Classes: Mon–Fri, March 23–27, 8AM–4PM
Networking Social Event: Thurs, March 26, 6–9PM
LODGINGS
Many hotels are located near the UCLA campus. A representative listing is on our website, uclaextension.edu/TMP, and in your confirmation packets.

BUSINESS CASUAL ATTIRE

PROGRAM REGISTRATION NUMBER
Reg # 781482 Technical Management Program

PROGRAM FEE
For fee info, please call (310) 825-1858 for details. Call (310) 825-1858 for special dietary arrangements.

PAYMENT OPTIONS
Credit card, check, or purchase order.

EARLY ENROLLMENT DISCOUNT—SAVE $50! The early enrollment deadline is 2/25 when you enroll and pay on or before February 22, 2020.

SEND 3 ATTENDEES, 4TH ATTENDS FREE! Get the “team advantage.” For every three staff members you send, you can add a fourth enrollment free! (*Limit two per company)

REFUND/TERMINATION POLICY
The refund/cancellation policy includes a non-refundable $100 processing fee. The final refund date will be February 22, 2020.

The information below is a brief synopsis. Review full course and instructor details at uclaextension.edu/TMP.

All technical managers should be lucky enough to participate in TMP. In the end, the tools and skills provided are highly valuable when dealing with a highly educated workforce in this dynamic time.

– Dr. Walt Wiatrowski, Senior Manager, Satellite National Laboratories
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1:40-3:40 PM (PERIOD 3)
4-6 PM (PERIOD 4)

A1: Strategic Project Design: The Logical Framework Approach to Smooth Planning and Execution
Turn your best ideas into executable projects and truly experience the results of your efforts.
Robby Mauzy, PhD, Management Concept Inc.

A2: Managing Young Professionals
An in-depth look into generational diversity to better understand how to create workplaces in which every generation thrives. Key lessons on how to navigate, onboarding, and developing millennial employees.
Led by Chris Christensen, MS, MBA, Academic Director

A3: Creating and Sustaining Excellence in the Workplace
According to research, there are actual skills necessary for success in work, health, and relationships. This course provides the four skills essential for effective leadership.
Led by Robert Maurer, PhD, Science of Excellence

A4: Why Introverts Make Great Leaders
Introverts can make exceptional and powerful managerial skills in this highly interactive workshop.
Led by Chris Christensen, MS, MBA, Academic Director

B1: Continue to Succeed as a Leader
Learn about the leadership process, how to understand your organization and its expectations, and how to find and close your development and performance gaps.
Led by Michael F. Allfrey, MBA

B2: Reinvent Yourself and Thrive
Discover how to unlock your true life purpose and perform at new levels of excellence. Experience this personal learning adventure—of a lifetime.
Led by Jerry D. Reed, PMP, Management Concept Inc.

B3: Mastering Your Team’s Performance
Master best practices to navigate through the stages of team development to increase productivity, identity, morale, and performance.
Led by Donnie Wolfe, PhD, President, Legacy In Action

B4: Essentials of Business for Technical Managers
You don’t need an MBA; just a solid grasp of business fundamentals from this intermediate-level course.
Led by Chris Christensen, MS, MBA, Academic Director

B5: Building High Performance Teams: Strategies and Skills for Success
Learn the role of the managerial leader in relationship to the emotional processes organizations experience.
Led by Chip Espeland, MA, PhD, Academy Director at Quagalupe University

C1: People, Power, and Projects: Managing the Human Dynamic
Project planning and execution develop five important leadership dimensions—communication, conflict, strategic negotiation, power, and ethics—and culminates in a real-world problem scenario.
Led by Jerry Reed, PMP, Management Concept Inc.

C2: Business Case Analysis for Managers and Decision Makers
Learn how to select and craft the best projects for your organization.
Led by Donald S. Bruen, PhD, PE, Cleanstream Consulting Group

C3: High-Impact Communication Techniques for Technical Professionals
Learn to improve your conversational outcomes with colleagues at all levels and add value to your leadership role.
Led by Laura G. Hyde, PhD, Manager Training Company

C4: Mastering Difficult and Sensitive Conversations
Discover how to resolve the many challenges of the modern workplace.
Led by Johanna Hollowich, MS, PMP, President, The Emotional Processes

C5: Asking the Right Questions
This course will demonstrate how to identify and effectively ask questions to change conventional outcomes.
Led by Daniel L. Marks, PhD, Consultant, Cloud Information Group

C6: The Art of Presenting
Master the art of informing and influencing audiences.
Learn to think in your feet, answer tough questions, and manage difficult audiences.
Led by Laura G. Hyde, PhD, Manager Training Company

D1: Leading Change: Understanding The Emotional Processes
Learn effective techniques and strategies to navigate the emotional processes organizations experience.
Led by Chip Espeland, MA, PhD, Academy Director at Quagalupe University

D2: Card Games for Soft Skills
Learn five simple, active exercises insatiably to improve your skills in areas of management, sensitive matters, negotiations, and project leadership.
Led by Cali Michelle, Senior Staff Developer Advocate Information Group

D3: Creating and Sustaining Performance
Learn the role of the managerial leader in relationship to the emotional processes organizations experience.
Led by Chip Espeland, MA, PhD, Academy Director at Quagalupe University

D4: Cost and Schedule Estimation for Project Managers and Decision Makers
Money matters. Learn to produce accurate cost estimates.
Led by Donald S. Bruen, PhD, PE, Cleanstream Consulting Group

D5: The Power of Persuasive Persuasion: How to “Sell” Your Ideas, Projects, Capabilities, and Products
Learn a systematic approach for communicating and “selling” your ideas, projects, capabilities, and products.
Led by Laura G. Hyde, PhD, Manager Training Company

D6: Adapt and Win! How to Manage Change Successfully
Learn tips and tools to help you quickly adapt to the ever-changing environment.
Led by Jerry Reed, PMP, PE, CU, President, Peakfly

Past Participating Organizations Include
- Baldwin Maid
- Los Alamos National Laboratory
- Northrop Grumman
- Boeing
- Lockheed Martin
- Adobe
- 3M
- Booz Allen Hamilton
- Siemens
- NASA
- Pfizer
- City of Los Angeles
- Genentech
- Oracle
- JET PROPULSION LABORATORY
- VISA
- Ziprecruiter
- WARNER BROS
- SYMANTEC
- BLIZZARD ENTERTAINMENT
- TREYARCH
- ADVANCED MICRO DEVICES
- CEDARS-SINAI MEDICAL CENTER
- NATIONWIDE
- CHEVRON
- ATT
- CITY OF HOPE
- SANDIA NATIONAL LABORATORIES
- BOEING
- JET PROPULSION LABORATORY
- J2 GLOBAL
- LANDMARK LIFEMORE
- CITY OF HOPE
- CHEVRON
- UCLA Extension
- MANTECH
- ZipRecruiter
- WARNER BROS
- CITY OF HOPE

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Dr. Walt Witkowski, Senior Manager, Staff Wide National Laboratories
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1:40-3:40 PM (PERIOD 3)

3-4 PM (PERIOD 4)

A1: Strategic Project Design: The Logical Framework Approach to Smooth Planning and Execution

Turn your best ideas into executable projects and move effectively towards success. Develop a ready-to-use action plan for your chosen topic. Led by Jerry D. Schmidt, PMP, Management Concept Inc.

A2: Managing Young Professionals: A2: Strategic Project Design: The Logical Framework Approach to Smooth Planning and Execution

This in-depth look into generational diversity will better understand how to create environments in which every generation thrives. You’ll learn how to identify and select the right people for your position, and gain techniques for increasing productivity, morale, and performance. Led by Denise Wolfe, MBA, President, Legacy In Action, Inc.

B1: Continues to Support as a Leader

Learn about the leadership philosophy, how to understand your organization and its expectations, and how to find and close your development and performance gaps. Guest led by Michael F. Allfrey, MBA.

B2: Reinvent Yourself and Thrive

Discuss how to unlock your true life purpose and perform at new levels of excellence. Experience this internal winning leadership—of your mind, your body, and your heart. Led by Jerry D. Schmidt, PMP, Management Concept Inc.

B3: Maximizing Your Team’s Performance

Master best practices to navigate through the stages of team development to increase productivity, morale, and performance. Led by Laura G. Hollett, MBA, Training, Marketing, and Strategic Planning Manager, Big Sky Management, Inc.

C1: People, Power, and Projects

Managing the Human Dynamic: Empowering stakeholders and developing an important leadership dimension—communication, conflict strategies, negotiation, power, and politics. Led by Terry D. Schmidt, MBA, PMP, Management Consulting Group.

C2: Business Case Analysis for Managers and Decision Makers

Learn how to select and sell the right projects for your organization. Led by Donald S. Bruner, PhD, PE, Consulting Grouping Consulting Group Inc.

C3: Creating and Sustaining Excellence in the Workplace

According to research, there are actual skills necessary for success in work, health, and relationships. This program reviews the four skills essential for effective leadership. Led by Robert Maurer, PhD, School of Excellence.

C4: Mastering Difficult and Stressful Conversations

Discuss how to resolve the many challenges of the modern workplace. Led by Johanna Hollowich, MS, President, Johanna Hollowich Inc.

C5: Asking the Right Questions

This course will demonstrate how to easily and effectively ask questions to change conventional outcomes. Led by David B. Brown, President, Bud Brown Consulting Group.

C6: The Art of Presenting Credible Messages

Master the art of informing and influencing audiences. Learn tricks to do your part and you’ll never forget another meeting again. Led by Donald S. Bruner, PhD, PE, Consulting Grouping Consulting Group Inc.

D1: Leading Change: Understanding The Emotional Processes Involved

Learn a systematic approach for communicating with colleagues at all levels and add to your leadership role. Led by Laura G. Hollett, MBA, Training, Marketing, and Strategic Planning Manager, Big Sky Management, Inc.

D2: Cost and Schedule Estimation for Technical Managers

Get the tools to overcome barriers of distance, cost, culture, and time to achieve outstanding results. Led by Laura G. Hollett, MBA, Training, Marketing, and Strategic Planning Manager, Big Sky Management, Inc.

D3: The Power of Proactive Persuasion: How to “Sell” Your Ideas, Projects, Capabilities, and Products

Learn a systematic approach for communicating and selling your ideas, projects, capabilities, and products. Led by Laura G. Hollett, MBA, Training, Marketing, and Strategic Planning Manager, Big Sky Management, Inc.

D4: The Art of Cryptocurrency

Master the art of information and influencing audiences. Learn tricks to do your part and you’ll never forget another meeting again. Led by Donald S. Bruner, PhD, PE, Consulting Grouping Consulting Group Inc.

D5: The Process of Project Management

How to “Sell” Your Ideas, Projects, Capabilities, and Products

Learn a systematic approach for communicating and selling your ideas, projects, capabilities, and products. Led by Laura G. Hollett, MBA, Training, Marketing, and Strategic Planning Manager, Big Sky Management, Inc.

D6: Adapt and Win! How to Manage your Team Successfully

Get the “team advantage.” For every three staff members you send, you can add a fourth enrollment free!* Led by Laura G. Hollett, MBA, Training, Marketing, and Strategic Planning Manager, Big Sky Management, Inc.

For more details, instructor experience, and full course/program listing is on our website, uclaextension.edu/TMP and in your confirmation packet.

BUSINESS CASUAL ATTIRE

Lodging

LODGING

Los Angeles National Laboratory

Northrop Grumman

UBISOFT

LADWP

TREYARCH

J2 GLOBAL

GOOGLE

SANDIA NATIONAL LABORATORIES

SYMANTEC

ENCYCLOPEDIA OF LIFE SCIENCES

ACTIVISION

CITY OF HOPE

NORTHROP GRUMMAN

LOS ALAMOS NATIONAL LABORATORY

LAWRENCE LIVERMORE

BLOIZARD ENTERTAINMENT

BROOKHAVEN NATIONAL LABORATORY

SYSTEMX

KATHLEEN SIMMONS

MORGAN TRAINING COMPANY

CITY OF LOS ANGELES

NORTHROP GRUMMAN

LOS ALAMOS NATIONAL LABORATORY

NORTHROP GRUMMAN

STORAGE Teknik

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1:30-3:40 PM (PERIOD 3)
4-6 PM (PERIOD 4)

A1: Strategic Project Design: The Logical Framework Approach to Smooth Planning and Execution
Turn your best ideas into impactful projects and start working toward better outcomes. Develop a ready-to-use action plan for your chosen topic. Led by Jerry D. Schmidt, PMP, Management Concept Inc.

A2: Managing Young Professionals
An in-depth look into generational diversity to better understand how to create environments in which every generation thrives. Key takeaways will be to gain confidence, networking, and developing professional relationships. Led by Dr. Chip Epstein, MA, PhD, Academic Director, at St. Ignatius College Prep

A3: Creating and Sustaining Excellence in the Workplace
According to research, there are actual skills necessary for success in work, health, and relationships. This program presents the four skills essential for effective leadership. Led by Robert Maurer, PhD, Science of Excellence.

A4: Why Interventions Make Great Leaders Interventions can make incremental and powerful leaders and bring innumerable values to the workplace. Learn strategies for leaders to look more authentic, express themselves, and influence others. Led by Dr. Denise Wolfe, PhD. President, Legacy In Action, Inc.

B1: Be the Boss: Move From a Technical Job to a Management Position
Learn to focus your technical skills into powerful managerial skills in this high-interaction workshop. Led by Chris Christiansen, MS, MBA, Christian Business associates.

B2: Continue to Succeed as a Leader
Learn about the leadership process, how to understand your organization, and its expectations, and how to find and close your development and performance gaps. Led by Michael F. Allfrey, MBA

B3: Reinvent Yourself and Thrive
Discuss how to unlock your life purpose and perform at a new level of excellence. Experience this internal liberation adventure—of which you are the creator! Led by Jerry D. Schmidt, PMP, Management Concept Inc.

B4: Mastering Your Team’s Performance
Master best practices to navigate through tough situations to increase productivity, morality, morale, and performance. Led by Denise Wolfe, PhD, President, Legacy In Action, Inc.

B5: Essentials of Business for Technical Managers
You don’t need an MBA; just a solid ground of business fundamentals from the technical side of the course! Led by Chris Christiansen, MS, MBA, Christian Business associates.

B6: Creating and Sustaining Excellence in the Workplace
According to research, there are actual skills necessary for success in work, health, and relationships. This program presents the four skills essential for effective leadership. Led by Robert Maurer, PhD, Science of Excellence.

C1: People, Power, and Projects: Managing the Human Dynamic
Explore planning and developing for important leadership dimensions—communication, conflict strategy, negotiation, power, and influence—and then using real workplace scenarios. Led by Jerry R. Perl, MBA, PMP, Project Management Training.

C2: Business Case Analysis for Managers and Decision Makers
Learn how to write and sell the business case for your projects. Led by Donald S. Bruner, PhD, PE, Claremont Consulting Group C3: A3: Creating and Sustaining Excellence in the Workplace
Learn skills and methodologies to improve your skills in area of management, communication, conflict strategy, negotiation, power, and influence. Led by Dr. John G. Hudak, MS, PhD, Managing Training Consultant.

C4: Managing Difficult and Sensitive Conversations
Discover how to resolve the many challenges of the modern workplace. Led by Johanna Hultbom, MSc, PhD, President & CEO, Clarity Information Group.

C5: Asking the Right Questions
This course will demonstrate how to easily and effectively ask questions to change conventional outcomes. Led by Daniel P. Durning, MEd, President, Clarity Information Group.

C6: The Art of Presenting
Master the art of informing and influencing audiences. Learn to think on your feet, answer questions thoughtfully, make conversational outcomes. Led by Gerri Brehm, President, Gerri Brehm & Associates.

D2: Card Games for Soft Skills
Learn five simple reusable activities iteratively to improve your skills in areas of management, communication, conflict strategy, negotiation, power, and influence. Led by Dr. John G. Hudak, MS, PhD, Managing Training Consultant.

D3: Building High Performance Teams: Strategies and Skills for Success
Get the tools to overcome barriers of distance, culture, and time to achieve outstanding results. Led by Dr. Johanna Hultbom, MSc, PhD, President & CEO, Clarity Information Group.

D4: Cost and Schedule Estimation for Managers and Decision Makers
Learn five simple reusable activities iteratively to improve your skills in area of management, communication, conflict strategy, negotiation, power, and influence. Led by Donald S. Bruner, PhD, PE, Claremont Consulting Group.

D5: The Power of Persuasive Persuasion: How to “Sell” Your Ideas, Projects, Capabilities, and Products
Learn systematic approaches for communicating and selling your ideas, projects, capabilities, and products. Led by Laura G. Hyde, MEd, MBA, Management Training Company.

D6: Adapt and Win: How to Manage Change Successfully
Learn tips and tools to help you quickly adapt to changes in your environment, unpredictable, competitive environments. Led by Jerry R. Perl, MBA, PMP, Consultant, PhD.

If you've had leadership opportunities at BlizzCon
Email similar to you about my attendance at TMP, but I hadn't realized the importance of leadership development until I attended TMP. Since then, I've been working out ways to further my skillset, and find ways we can develop leaders at BlizzCon.

Frank Price, Chief Worldwide Offices and Co-founders, Blizzard Entertainment

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Many hotels are located near the UCLA campus. A representative listing is on our website, uclaextension.edu/TMP and in your confirmation package.

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