



UCLA Extension

ENGINEERING & TECHNOLOGY

We Build the Leaders Who Power the Future

**MARCH 22-27
AT UCLA
EXTENSION**

TECHNICAL MANAGEMENT PROGRAM

The Technical Management Program at UCLA Extension is designed for innovative leaders for the world's most forward-thinking professions. uclaextension.edu/TMP

**IN JUST FIVE DAYS, THIS PROGRAM
TRANSFORMS MANAGERS INTO
DYNAMIC LEADERS.**

Get Better Leadership Skills for a Lifetime

For more than 60 years, UCLA Extension's Technical Management Program (TMP) has been building leaders for the modern workforce. TMP is one of the most invigorating and forward-thinking programs in the world, empowering managers in a variety of technical fields, from engineering, IT, to game development, and beyond. In just five days, this program creates dynamic leaders using the most current techniques and methodologies.

**DISCOVER NEW WAYS TO SOLVE
PROBLEMS, STRATEGIZE, AND
MOTIVATE OTHERS.**

NEW MANAGERS:

Think Like a Leader. Become a Leader.

If you've recently been promoted to management, you may find it's difficult to translate your recent accomplishments into successful leadership. With our TMP program, you'll discover new ways to solve problems, strategize, and motivate others. You'll learn the latest leadership techniques from experienced professionals and industry leaders. You'll also have the opportunity to network with attendees at all levels, from all around the world.

**FAST-TRACK NEW MANAGERS IN
JUST FIVE DAYS.**

SENIOR MANAGERS:

Upgrade Your Team

Leadership, like technology, is constantly evolving. Give your current managers the latest thinking on management and leadership. Looking to fast-track new managers, alerting them to the pitfalls common to new supervisors? In just five days, our TMP program can get your new managers on the right path, giving them the tools they need to build their own results-driven teams.

For program and course details, visit uclaextension.edu/TMP, or contact us at jlee@uclaextension.edu, (310) 825-3858.

“TMP has been a very pleasant surprise and a very rewarding experience. Management teams should consider attending together to maximize learning and to jump-start their effectiveness. Fantastic program!”

– **Alison DeVore**, Sr. Manager Mechanical Engineering, Raytheon Missile Systems

UCLA Extension’s week-long intensive program helps managers:

- Gain leadership skills
- Enhance interpersonal skills
- Learn the latest business trends and paradigms
- Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
- Network with attendees from around the world

Reasons You Should Attend

- **Learn to think innovatively:** TMP’s engaging and interactive environment fosters the exchange of ideas and experiences. Gain insights from esteemed instructors and peers from diverse industries.
- **Customized training:** You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
- **Balanced course material:** Courses focus on technical and managerial aspects that improve your personal and organizational performance. Emerging and seasoned managers leave invigorated and inspired, with skills benefiting their workplace.
- **Unique format boosts retention:** TMP’s unique four-period format, composed of shorter sessions devoted to different topics, leverages the power of “spaced learning.” Studies by Robert Bjork, UCLA Distinguished Professor of Psychology, have shown that spaced learning boosts retention and performance.
- **Intensive learning in a relaxed environment:** Experience five days of training held on the scenic UCLA campus in Southern California.

Customize Your Path to Success

Select one course from each of the four periods below to create your personalized schedule. The information below is a brief synopsis. Review full course and instructor details at uclaextension.edu/TMP.

8-10 AM (PERIOD 1)

A1: Strategic Project Design: The Logical Framework Approach to Smooth Planning and Execution

Turn your best ideas into executable projects to reach big goals faster and more efficiently. Develop a ready-to-use action plan for your chosen topic. *Led by Terry D. Schmidt, MBA, PMP, Management Concept Inc.*

A2: Managing Young Professionals

An in-depth look into generational diversity to better understand how to create environments in which every generation thrives. Special attention will be given to managing, onboarding, and developing millennial employees. *Led by Chip Espinoza, MA, PhD Academic Director at Vanguard University*

A3: Creating and Sustaining Excellence in the Workplace

According to research, there are actual skills necessary for success in work, health, and relationships. This program reveals the four skills essential for effective leadership. *Led by Robert Maurer, PhD, Science of Excellence*

A4: Why Introverts Make Great Leaders

Introverts can make exceptional and powerful leaders and bring tremendous value to the workplace. Learn strategies for introverts to feel more authentic, expressive, and effective in their roles. *Led by Denise Wolfe, PhD, President, Legacy In Action, Inc.*

A5: Be the Boss: Move From a Technical Job to a Management Position

Learn to focus your technical strengths into powerful managerial skills in this highly interactive workshop. *Led by Chris Christensen, MS, MBA, Christensen Associates, Inc.*

10:20 AM-12:20 PM (PERIOD 2)

B1: Continue to Succeed as a Leader

Learn about the leadership pipeline, how to understand your organization and its expectations, and how to find and close your development and performance gaps. *Led by Michael E. Allgeier, MBA*

B2: Reinvent Yourself and Thrive

Discover how to unlock your true life purpose and perform at new levels of excellence. Experience this unusual learning adventure—if you dare! *Led by Terry D. Schmidt, MBA, PMP, Management Concept Inc.*

B3: Maximizing Your Team's Performance

Master best practices to navigate through the stages of team development to increase productivity, creativity, morale, and performance. *Led by Denise Wolfe, PhD, President, Legacy In Action, Inc.*

B4: Essentials of Business for Technical Managers

You don't need an MBA, just a solid grasp of business principles from this practical course! *Led by Chris Christensen, MS, MBA, Christensen Associates, Inc.*

B5: Creating and Sustaining Excellence in the Workplace

According to research, there are actual skills necessary for success in work, health, and relationships. This program reveals the four skills essential for effective leadership. *Led by Robert Maurer, PhD, Science of Excellence*

“I’ve had leadership opportunities at Blizzard Entertainment prior to my attendance at TMP, but I hadn’t realized the importance of leadership development until I attended TMP. Since then, I’ve been seeking out ways to further my skillset, and find ways we can develop leaders at Blizzard.”

— **Frank Pearce**, Chief Development Officer and Co-founder, Blizzard Entertainment



1:40–3:40 PM (PERIOD 3)

4–6 PM (PERIOD 4)

C1: People, Power, and Projects: Managing the Human Dynamic

Emphasizing the human element, develop five important leadership dimensions—communication, conflict strategy, negotiation, power, and ethics—and validate them using real workplace scenarios. *Led by Jerry Reed, PMP, MCP, AT&T*

C2: Business Case Analysis for Managers and Decision Makers

Learn how to select and rank the best projects for your organization. *Led by Donald S. Remer, PhD, PE, Claremont Consulting Group*

C3: High-Impact Communication Techniques for the Technical Professional

Learn skills and methodologies to improve your interactions with colleagues at all levels and add value to your leadership role. *Led by Laura G. Hyde, MEd, Morgan Training Company*

C4: Mastering Difficult and Sensitive Situations

Discover how to resolve the many challenges of the modern workplace. *Led by Johanna Hollowich, MSc, Potencium Ltd.*

C5: Asking the Right Questions

This course will demonstrate how to easily and effectively ask questions to change conversational outcomes. *Led by David Lam, CISSP, Vice President, Citadel Information Group*

C6: The Art of Presenting Credible Messages

Master the art of informing and influencing audiences. Learn to think on your feet, answer questions, and manage difficult audiences. *Led by Gerri Brehm, Senior Consultant, The Executive Advisory, LLC*

D1: Leading Change: Understanding The Emotional Processes

Learn the role of the managerial leader in relationship to the emotional processes organizations experience when change is required. *Led by Chip Espinoza, MA, PhD Academic Director at Vanguard University*

D2: Card Games for Soft Skills

Learn five simple reusable activities iteratively to improve your skills in area of management, communication, negotiation, and leadership. *Led by Colt McAnlis, Senior Staff Developer Advocate, Google Inc.*

D3: Building High Performance Teams: Strategies and Skills for Success

Get the tools to overcome barriers of distance, culture, and time to achieve outstanding results. *Led by Johanna Hollowich, MSc, Potencium Ltd.*

D4: Cost and Schedule Estimation for Project Managers and Decision Makers

Money matters! Learn to produce accurate cost estimates. *Led by Donald S. Remer, PhD, PE, Claremont Consulting Group*

D5: The Power of Proactive Persuasion: How to “Sell” Your Ideas, Projects, Capabilities, and Products

Learn a systematic approach for communicating and “selling” your ideas, projects, capabilities, and products. *Led by Laura G. Hyde, MEd, Morgan Training Company*

D6: Adapt and Win! How to Manage Change Successfully

Learn tips and tools to help you quickly adapt to changing circumstances and excel in unpredictable, competitive environments. *Led by Jerry Reed, PMP, MCP, CSM, President, PMplicity*

General Information & Registration

TECHNICAL MANAGEMENT PROGRAM AT UCLA EXTENSION

For more details, instructor experience, and full course/program descriptions, visit uclaextension.edu/TMP.

SCHEDULE

Welcome Reception: Sun., March 22, 5–7PM

Daily Classes: Mon.-Fri., March 23-27, 8AM–6PM

Networking Social Mixer: Thu., March 21, 6–8PM

LODGING

Many hotels are located near the UCLA campus. A representational listing is on our website, uclaextension.edu/TMP, and in your confirmation packet.

BUSINESS CASUAL ATTIRE

PROGRAM REGISTRATION NUMBER

Reg # 371825 Technical Management Program

PROGRAM FEE

Fee of \$4,995 is due by March 20, 2020, and includes course materials, some meals, and parking. We regret that fees cannot be prorated for less than full participation. Call (310) 825-3858 for special dietary arrangements.

PAYMENT OPTIONS

Credit card, check, or purchase order.

EARLY ENROLLMENT DISCOUNT—SAVE 5%

The early enrollment fee is \$4,745.25 when you enroll and pay on or before February 22, 2020.

SEND 3 ATTENDEES, 4TH ATTENDS FREE!

Get the “team advantage.” For every three staff members you send, you can add a fourth enrollment free!* (**Limit two per company*)

REFUND/CANCELLATION POLICY

The refund/cancellation policy includes a nonrefundable \$30 processing fee. The final refund date will be Friday, March 20, 2020.

CONTINUING EDUCATION UNITS (CEU)

You are awarded 4.0 CEU upon program completion (one CEU represents 10 instructional hours of satisfactory participation in an organized, noncredit continuing education program).

TAX CREDIT

You may be eligible for a tax credit for UCLA Extension fees. For details, see Tax Information under General Information on our website at uclaextension.edu.

QUESTIONS?

See our website uclaextension.edu/TMP for more details, or contact Joon Lee at jlee@uclaextension.edu, (310) 825-3858.

Past Participating Organizations Include

ACTIVISION	LOCKHEED MARTIN
ADVANTECH	LOS ALAMOS NATIONAL LABORATORY
AT&T	NORTHROP GRUMMAN
BIRD RIDES	PHILLIPS 66
BLIZZARD ENTERTAINMENT	RAYTHEON
BOEING	RIOT GAMES
CEDARS-SINAI MEDICAL CENTER	SANDIA NATIONAL LABORATORIES
CHEVRON	SONY ONLINE ENTERTAINMENT
CITY OF HOPE	SPACE X
CITY OF LOS ANGELES	SYMANTEC
GENENTECH	THE AEROSPACE COMPANY
GOOGLE	TREYARCH
J2 GLOBAL	UBISOFT
JET PROPULSION LABORATORY	VISA
LADWP	WALT DISNEY
LAWRENCE LIVERMORE	WARNER BROS
LEGALZOOM	ZIPRECRUITER

“All technical managers should be lucky enough to participate in TMP. The skills and tools provided are hyper-valuable in dealing with a highly educated workforce in this dynamic time.”

– Dr. Walt Witkowski, Senior Manager, Sandia National Laboratories

UCLA Extension

LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM

A five-day program specifically for managers in technical fields.

Future TMP Dates:
SEPTEMBER 20-25, 2020
MARCH 21-26, 2021

See more online at:
uclaextension.edu/TMP

Early Enrollment Discount:
Register at least one month in advance to save 5%.

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