TMP is an investment that sculpts your capabilities as a manager and your future path, beginning the moment you set foot in your first session.

– Corey Lovejoy, Guidance Software, Inc.

UCLA Extension’s week-long intensive helps managers:

• Gain leadership skills
• Enhance interpersonal skills
• Learn the latest business trends and paradigms
• Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
• Network with attendees from around the world

Reasons You Should Attend

• Learn to think innovatively: TMP’s engaging and interactive environment fosters exchanges of ideas and experiences. Gain insights from esteemed instructors and peers from diverse industries.
• Customized training: You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
• Balanced course material: Courses focus on technical and managerial aspects that improve your personal and organizational performance. Emerging and seasoned managers leave invigorated and inspired, with skills benefiting their workplace.
• Unique format boosts retention: TMP’s unique 4-period format, composed of shorter sessions devoted to different topics, leverages the power of “spaced learning,” shown to boost retention.
• Intensive learning in a relaxed environment: Experience 5 days of training held on the scenic UCLA campus in Southern California.

General Information & Registration

TECHNICAL MANAGEMENT PROGRAM AT UCLA EXTENSION

For more details, instructor experience, and full course/program descriptions, visit uclaextension.edu/TMP.

SCHEDULE

Welcome Reception: Sun, Mar 20, 5-7pm
Daily Classes: Mon-Fri, Mar 21-25, 8am-6pm
Networking Social Mixer: Thu, Mar 24, 6-8pm

 Lodging:

More hotels are located near the UCLA campus. A representative list is on our website, uclaextension.edu/TMP, and in your confirmation packet.

ATTIRE: Business casual

PROGRAM REGISTRATION NUMBER
Reg# 262333 Technical Management Program

PROGRAM FEE

The fee of $4,395 is due by Mar 18, 2016, and includes course materials, some meals, and parking. The honor fee from fees cannot be assessed for less than full participation. Call (310) 925-6115 for special dietary arrangements.

PAYMENT OPTIONS

Credit card, check, or purchase order.

EARLY ENROLLMENT DISCOUNT

Save up to $365, all of the course fees. Early enrollment fee is $3,950 if you enroll and pay on or before Feb 20, 2016.

REFUND/CANCELLATION POLICY

The refund/cancellation policy includes a nonrefundable $30 processing fee.

UCLA Extension’s week-long intensive helps managers:

• Gain leadership skills
• Enhance interpersonal skills
• Learn the latest business trends and paradigms
• Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
• Network with attendees from around the world

Celebrating 60 years of TMP!

UCLA Extension

39095 Le Conte Avenue, Suite 315
Los Angeles, CA 90024-1113

March 20 – 25, 2016

AT UCLA

LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM

A 5-day training specifically for managers in technical fields.

Future TMP Dates:

March 20 – 25, 2016
September 11 – 16, 2016

See more online at uclaextension.edu/TMP.

MARCH 20 – 25, 2016

AT UCLA

LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM

A 5-day training specifically for managers in technical fields.

Future TMP Dates:

March 20 – 25, 2016
September 11 – 16, 2016

See more online at uclaextension.edu/TMP.

MARCH 20 – 25, 2016

AT UCLA

LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM

A 5-day training specifically for managers in technical fields.

Future TMP Dates:

March 20 – 25, 2016
September 11 – 16, 2016

See more online at uclaextension.edu/TMP.
Get Better Leadership Skills for a Lifetime

For 60 years, UCLA Extension’s Business/Management Program (TMP) has been building leaders for the modern workplace. TMP is one of the most integrating and forward-facing programs, teaching managers in a variety of technical fields, from engineering, IT, gaming to aerospace and beyond. In just five days, this program creates dynamic leaders using the most current techniques and methodologies.

Customize Your Path to Success

Select one course from each of the four periods below to create your personalized schedule. The information below is in a brief synopsis. Review course and instructor details at uclaextension.edu/TMPbr.

1. Strategic Thinking and Planning for Leaders
   - Lead your team to success through strategic thinking and planning.
   - Taught by Frank A. Wagner, PhD

2. Creating and Sustaining Excellence in the Workplace
   - Learn and apply the tools to create an environment of excellence.
   - Taught by Robert Mason, PhD

3. Navigating Organizational Politics
   - Learn to navigate the politics of power and influence.
   - Taught by Denise Wolfe, PhD

4. Managing Your Team’s Performance
   - Master best practices to enhance employee productivity and morale.
   - Taught by Laura G. Hyde

5. Action, Analysis, and Analytics
   - Learn how to select and rank the best projects for your organization.
   - Taught by Jorge Cherbosque, PhD

6. Strategic Project Management
   - Learn how to manage projects using real workplace scenarios.
   - Taught by Frank R. Wagner, PhD

7. Essentials of Business for Technical Managers
   - Learn the essentials of business principles and financial management.
   - Taught by Jerry Reed

8. The Art of Conversation: How to Create Ideal Outcomes
   - Learn the simple art of conversation for effective communication.
   - Taught by Innovative Questions

9. The Art of Presenting: Creating Credible Messages
   - Learn how to think on your feet, answer questions, and manage difficult audiences.
   - Taught by Chris Led

10. Communication and Influence: Strategies and Skills for Success
    - Learn a systematic approach for communicating and influencing others.
    - Taught by Johanna Hollowich

11. Leading and Working in a Diverse Workforce
    - Learn how to create interpersonal and professional success.
    - Taught by Jorge Cherbosque, PhD

12. Cost and Schedule Estimation for Project Managers and Decision Makers
    - Learn how to produce accurate cost estimates.
    - Taught by Donald N. Brown, PhD, PMP, Clarent Consulting Group

13. Managing Difficult and Sensitive Situations
    - Learn how to create a safe environment for effective communication.
    - Taught by Johanna Hollowich

14. High-Impact Communication Techniques for the Technical Professional
    - Learn how to communicate effectively with technical audiences.
    - Taught by Johanna Hollowich

15. The Science of Proactive Persuasion
    - Learn how to use persuasion to influence others and achieve your goals.
    - Taught by Jorge Cherbosque, PhD

16. Financial Management
    - Learn how to manage financial resources effectively.
    - Taught by Denise Wolfe, PhD

17. Advanced Case Analysis for Managers and Decision Makers
    - Learn how to analyze and solve complex management problems.
    - Taught by Donald R. S. Brown, PhD, PMP, Clarent Consulting Group

18. Navigating Organizational Politics
    - Learn how to navigate the politics of power and influence.
    - Taught by Denise Wolfe, PhD

19. High-Impact Communication Techniques
    - Learn how to communicate effectively with technical audiences.
    - Taught by Johanna Hollowich

20. Leadership: Practical Skills of Influencing Others
    - Learn how to influence and lead others.
    - Taught by Chris Led

21. Developing High Performance Teams
    - Learn how to lead teams to success.
    - Taught by Laura G. Hyde

22. Mentoring: How to Develop Mentors Into Knowledgeable Leaders
    - Learn how to mentor and develop others.
    - Taught by Innovative Questions

23. Essential Leadership: How to Lead with Impact
    - Learn how to lead with impact.
    - Taught by Laura G. Hyde

24. Advanced Project Management
    - Learn how to manage complex projects.
    - Taught by Donald R. S. Brown, PhD, PMP, Clarent Consulting Group

COURSES OFFERED:
- A1: Strategic Thinking and Planning for Leaders
- A2: Creating and Sustaining Excellence in the Workplace
- A3: Navigating Organizational Politics
- A4: Managing Your Team’s Performance
- A5: Action, Analysis, and Analytics
- B1: Essentials of Business for Technical Managers
- B2: Strategic Project Management
- B3: The Art of Conversation: How to Create Ideal Outcomes
- B4: The Art of Presenting: Creating Credible Messages
- B5: The Science of Proactive Persuasion
- C1: Leadership: Practical Skills of Influencing Others
- C2: Developing High Performance Teams
- C3: Essential Leadership: How to Lead with Impact
- C4: Mentoring: How to Develop Mentors Into Knowledgeable Leaders
- C5: Advanced Project Management
- D1: Financial Management
- D2: Navigating Organizational Politics
- D3: High-Impact Communication Techniques
- D4: The Science of Proactive Persuasion
- D5: Essential Leadership: How to Lead with Impact

REGISTER EARLY TO GET YOUR TOP PICK OF COURSES!

TERM DATES:
- Fall Term: October 7 to November 19
- Winter Term: November 9 to December 21
- Spring Term: January 5 to February 27
- Summer Term: February 20 to May 18

FOR MORE INFORMATION, VISIT:
- uclaextension.edu/TMP
- tmp@uclaextension.edu
- (310) 825-3858

FINANCIAL INFORMATION:
- Extension fees. For details, see Tax Information
- CONTINUING EDUCATION UNITS (CEU)
- (*Limit two per company)

ATTENDANCE:
- A500: Dan D. Fugel
- A520: Laura G. Hyde
- A530: Jerry Reed
- A540: Jorge Cherbosque, PhD
- A550: Innovative Questions
- B500: Donald N. Brown, PhD, PMP, Clarent Consulting Group
- B520: Johanna Hollowich
- B530: Jorge Cherbosque, PhD
- B540: Innovative Questions
- C500: Jorge Cherbosque, PhD
- C520: Innovative Questions
- C530: Jorge Cherbosque, PhD
- C540: Innovative Questions
- D500: Jorge Cherbosque, PhD
- D520: Innovative Questions
- D530: Jorge Cherbosque, PhD
- D540: Innovative Questions
- D550: Innovative Questions

EDUCATIONAL OUTREACH:
- Continue your education for a lifetime!
- For more information, visit: uclaextension.edu/TMP
- tmp@uclaextension.edu
- (310) 825-3858

PAST PARTICIPATING ORGANIZATIONS INCLUDE:
- DIRECTV
- WALT DISNEY
- CHEVRON
- CEDARS-SINAI MEDICAL CENTER
- ACTIVISION
- UNIVERISTY OF CALIFORNIA
- TREYARCH
- TOYOTA MOTOR SALES
- SYMANTEC
- RIOT GAMES
- NORTHROP GRUMMAN
- LOCKHEED MARTIN
- TECNOSA
- RATIONAL SOFTWARE
- GOVERNMENT AGENCIES
- JOEY'S ROADHOUSE
- THE EXECUTIVE ADVISORY GROUP, LTD.
- JOEY'S ROADHOUSE
- THE EXECUTIVE ADVISORY GROUP, LTD.
- JOEY'S ROADHOUSE
- THE EXECUTIVE ADVISORY GROUP, LTD.
- JOEY'S ROADHOUSE
- THE EXECUTIVE ADVISORY GROUP, LTD.
- JOEY'S ROADHOUSE
- THE EXECUTIVE ADVISORY GROUP, LTD.
- JOEY'S ROADHOUSE
- THE EXECUTIVE ADVISORY GROUP, LTD.
- JOEY'S ROADHOUSE
- THE EXECUTIVE ADVISORY GROUP, LTD.
- JOEY'S ROADHOUSE
- THE EXECUTIVE ADVISORY GROUP, LTD.
TMP is an investment that sculpts your capabilities as a manager and your future path, beginning the moment you set foot in your first session.
– Corey Lovejoy, Guidance Software, Inc.

UCLA Extension’s week-long intensive helps managers:
• Gain leadership skills
• Enhance interpersonal skills
• Learn the latest business trends and paradigms
• Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
• Network with attendees from around the world

Reasons You Should Attend
• Learn to think innovatively: TMP’s engaging and interactive environment fosters exchanges of ideas and experiences. Gain insights from esteemed instructors and peers from diverse industries.
• Customized training: You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
• Balanced course material: Courses focus on technical and managerial aspects that improve your personal and organizational performance. Emerging and seasoned managers leave invigorated and inspired, with skills benefiting their workplace.
• Unique format boosts retention: TMP’s unique 4-period format, composed of shorter sessions devoted to different topics, leverages the power of “spaced learning,” shown to boost retention.
• Intensive learning in a relaxed environment: Experience 5 days of training held on the scenic UCLA campus in Southern California.

General Information & Registration
TECHNICAL MANAGEMENT PROGRAM
AT UCLA EXTENSION
For more details, instructor experience, and full course/program descriptions, visit uclaextension.edu/TMP.

SCHEDULE
Welcome Reception: Sun, Mar 20, 5-7pm
Daily Classes: Mon-Fri, Mar 21-25, 8am-6pm
Networking Social Mixer: Thu, Mar 24, 6-8pm

LOCATIONS:
More details are located on the UCLA campus. A comprehensive listing is on our website, uclaextension.edu/TMP, and in your confirmation packet.

ATTIRE:
Business casual.

PROGRAM REGISTRATION NUMBER
Reg# 262333 Technical Management Program

PROGRAM
This 5-day, 36-hour course is an intensive offering for working professionals, and includes course materials, some meals, and parking. The format is fast-paced and requires a full 50-hour participation. Call (310) 825-5185 for special dietary accommodations.

PAYMENT OPTIONS
Credit card, check, or purchase order.

EARLY ENROLLMENT DISCOUNT
Save up to 10% of the course fee. Early enrollment is due on or before Feb 20, 2016.

REFUNDS/CANCELLATION POLICY
The refund/cancellation policy includes a nonrefundable $30 processing fee.

For more information, call (310) 825-3858 or visit uclaextension.edu/TMP.

MARCH 20 – 25, 2016
AT UCLA
LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM
A 5-day training specifically for managers in technical fields.

Future TMP Dates:
MARCH 20 – 25, 2016
SEPTEMBER 11 – 16, 2016
See more online at uclaextension.edu/TMP.

Early Enrollment Discount:
Register at least one month in advance to save 10%.

CELEBRATING 60 YEARS OF THE TECHNICAL MANAGEMENT PROGRAM
For 60 years, the Technical Management Program at UCLA Extension has been training innovative leaders for the world’s most forward-thinking professions.

LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM
A 5-day training specifically for managers in technical fields.

MARCH 20 – 25, 2016
AT UCLA

We Build the Leaders Who Power the Future

UCLA Extension 38951 Le Conte Avenue, Suite 315 Los Angeles, CA 90024-1333

ENGINEERING & TECHNOLOGY
We Build the Leaders Who Power the Future

CELEBRATING 60 YEARS OF THE TECHNICAL MANAGEMENT PROGRAM
For 60 years, the Technical Management Program at UCLA Extension has been training innovative leaders for the world’s most forward-thinking professions.
Customize Your Path to Success

Select one course from each of the four periods below to create your personalized schedule. The information below is a brief synopsis; review course and instructor details at uclaextension.edu/TMPbr.

**PERIOD 1 (8-10 AM)**

A1: Strategic Thinking and Planning for Leaders
Apply your new or enhanced strategic thinking and planning skills to real-world problems with an emphasis on solving essential goals for your team and organization. Led by Dr. Robert Delamere, TMP, uclaextension.edu/TMPbr.

A2: Influencing Without Authority
Learn to establish reliable lines of trust through three primary approaches: by clarity, consistency, and cooperation. Led by Frank R. Wagner, TMP, uclaextension.edu/TMPbr.

A3: Creating and Sustaining Excellence in the Workplace
According to experts, on your own, on a team, and in your schools, your team, or your organization. Led by Robert Mann, TMP, The Science of Excellence LLC.

A4: Launching and Organizational championing
Learn how to generate and mobilize the 8 Pillars of Influence for the long-term success of your project. Led by Darrell Walker, TMP, Legacy in Action.

A5: Transferring from a Technical to a Management Position
Learn to focus on the different educational strategies to establish a management position. Led by Chris Christensen, Ph.D., uclaextension.edu/TMPbr.

**PERIOD 2 (10-12:20 PM)**

B1: Leadership—Practical Skills of Influencing Others
Acquire essential leadership skills to influence others to provide direction and support to influence the behavior of others. Led by Dr. Jerry Reed, B1: Strategic Project Management
T-rain project strategy into real projects to teach project leaders the necessary tools and methods. Led by Dr. Jerry Reed, B1: Implementing Agile Methodologies
Dive into the world of Scrum and Kanban methodologies. Led by Chris Christensen, Ph.D., uclaextension.edu/TMPbr.

B2: Creating Your Team's Performance
Master best practices to lead successfully navigate through the different stages of team development to produce positive, creative,_finder, and performance. Led by Dr. Barbara Wang, TMP, TMP.

B3: Essentials of Technical for Managers
Learn the core concepts and principles that form the basis of strategic thinking. Led by Dr. Donald Stone, TMP, uclaextension.edu/TMPbr.

B4: The Art of Persuasion—Creating Convinced Managers
Master the art of influencing and influencing others as you learn to think as an expert, yourself, and to manage difficult situations. Led by Karl Boleman, Senior Consultant, The Art of Listening.

B5: The Art of Conversation—How to Yield Ideal Outcomes
Discover how to resolve the many challenges of the modern workplace. Led by Johanna Hollowich, MSc, Potencium Limited.

**PERIOD 3 (1:40-3:40 PM)**

C1: People, Power, and Projects—Managing the Emotional Intelligence of the Workplace
Emphasizing the human element, develop the key important skill for today’s leaders: conflict resolution, negotiation, strategy, motivation, power, and ethics—and solidify them using real workplace situations. Led by Jerry Reed, B1: Project Management

C2: Business Case Analysis for Managers and Decision Makers
Learn to identify and evaluate the best projects for your organization. Led by Dr. Donald Stone, B1: Project Management.

C3: High-Impact Communication Techniques for the Technical Professional
Learn how to improve your communication skills with technical audiences at all levels of management. Led by Darrell Walker, TMP, Legacy in Action.

C4: Strategies and Skills for Success in a Diverse Workforce
Learn the essential skills needed for management success in today’s diverse work environment. Led by Jorge Cherbosque, PhD, Emotional Intelligence Institute.

C5: The Art of Conversation—How to Yield Ideal Outcomes
Learn to think on your feet, answer questions, and manage difficult audiences. Led by Gerri Brehm, Morgan Training Company.

D1: Emotional Intelligence: Leading Your Team in a Diverse Workplace
Learn how to locate in emotional and professional excellence. Led by Dr. Jorge Cherbosque, Ph.D., Emotional Intelligence Institute.

D2: Reinvent Yourself and Thrive
Create your leadership legacy by purpose and prepare for your next leadership role. Led by Dr. Barbara Wang, TMP, ManagementPro.com

D3: Building High-Performance Teams:
Strategies and Skills for Success
Gain the tools and techniques needed for success in work, health, and relationships. Led by Denise Wolfe, PhD, Legacy in Action, Inc.

D4: How to Create an Incentive Plan
Learn how to select and rank the best projects for your organization. Led by Donald Stone, B1: Project Management.


**PERIOD 4 (4-6 PM)**

E1: A2: Emotional Intelligence—Leading and Working in a Diverse Workforce
Learn how to transform your leadership skills to create your leadership legacy by purpose and prepare for your next leadership role. Led by Dr. Barbara Wang, TMP, ManagementPro.com

E2: A1: Strategic Thinking and Planning for Leaders
Apply your new or enhanced strategic thinking and planning skills to real-world problems with an emphasis on solving essential goals for your team and organization. Led by Dr. Robert Delamere, TMP, uclaextension.edu/TMPbr.

E3: B2: Strategic Project Management
T-rain project strategy into real projects to teach project leaders the necessary tools and methods. Led by Dr. Jerry Reed, B1: Implementing Agile Methodologies
Dive into the world of Scrum and Kanban methodologies. Led by Chris Christensen, Ph.D., uclaextension.edu/TMPbr.
Get Better Leadership Skills for a Lifetime

For 60 years, UCLA Extension’s Technical Management Program (TMP) has been building leaders for the modern workforce. TMP is one of the most integrative and forward-looking programs in the world, having taught managers in a variety of technical fields, from engineering to IT, gaining to acquire and beyond. To join just five days, this program creates dynamic leaders using the most current techniques and methodologies.

Customize Your Path to Success

Select one course from each of the four periods below to create your personalized schedule. The information below is in a brief synopsis, review course and instructor details at uclaextension.edu/TMP.

8-10 AM (PERIOD 1)

A1: Strategic Thinking and Planning for Leaders
Applying best practices for strategic thinking: essential tools for you and your organization. Led by Jerry R. Bischoff, TMP, MBA. wisemansales.com

A2: Influencing Without Authority Leader is at the interface of power through three key leadership principles: frankly and rigorously. Led by Frank R. Wagner, PhD. FMW. com

A3: Creating and Managing Excellence in the Workplace According to research, there are only two factors that create for success in work, health, and relationships. This program reveals the two skills essential for effective leadership. Led by Robert Marullo, PhD. The Science of Excellence


A5: Transitioning from a Technical to a Management Position Leader is focused on moving into potential managerial skills to the highly interactive workshop. Led by Christene Christiansen, M.D. Christene Christiansen, Inc.

10-12 AM (PERIOD 2)

B1: Leadership: Practical Skills of Influencing Others Acquire a set of foundational skills to enhance your leadership by eliminating the barriers of distance, cultural, and time to achieve outstanding results. Led by Donald S. Remer, PhD., PE, Claremont Consulting Group

B2: Strategic Project Management Transform your strategic projects into realizable projects to reach your goals and ensure they stick. Led by Terry D. Schmidt, M.S., MBA, Terry D. Schmidt Consulting

B3: Business Case Analysis for Managers and Decision Makers Learn how to identify and lead the best projects for your organization. Led by Donald L. Brown, Ph.D., Ph.D. CMC, Capital Management Consultants

B4: High-Impact Communication Techniques for the Technical Professional Learn to think on your feet, answer questions, and manage difficult audiences. Led by Chris B. Smith, VP, CSB, B2C Management

B5: Mastering and Leading Change in Interpersonal and Organizational Situations Learn to improve your interactions with colleagues at all levels and in today’s global workforce. Led by Karin H. Habs, M.Ed., AGC, Habs Training Company

1-3 PM (PERIOD 3)

C1: People, Process, and Projects: Managing the Technical Environment Emphasizing the human element, develop the important leadership skills of organizational, conflict, strategy, negotiation, process, and ethics---and use them using real-life workplace scenarios. Led by Jerry Rood, MD, PHC, MD, MCP, M.P.H.

C2: Business Case Analysis for Managers and Decision Makers Learn the art of selecting and ranking the best projects for your organization. Led by Donald L. Brown, Ph.D., Ph.D. Capital Management Consultants

C3: High-Impact Communication Techniques for the Technical Professional Learn how to improve your interactions with colleagues at all levels and in today’s global workforce. Led by Karin H. Habs, M.Ed., AGC, Habs Training Company


C5: The Art of Conversation: How to Yield Ideal Outcomes Learn the simple art of conversation using Innovative Potencium Limited

3-5 PM (PERIOD 4)

D1: Emotional Intelligence: Leading with Presence in the Modern Workplace Learn how to create innovative and professional leadership in today’s workplace. Led by Jeff Colegrove, Ph.D., Emotional Intelligence and Diversity Consulting

D2: Reinvent Yourself and Thrive Discover how leadership skills can be purpose and provide at your level to personal and professional growth. Led by Jerry R. Bischoff, TMP. MBA, Management by Objectives

D3: Building High-Performance Teams: Strategies and Skills for Success Create an engaging, productive, diverse, and emotionally intelligent workplace. Led by John F. Bishop, M.D.

D4: Cost and Schedule Estimation for Project Managers and Decision Makers Learn to produce accurate cost estimates. Led by Donald S. Remer, PhD., PE, Claremont Consulting Group

D5: The Science of Proactive Persuasion Learn an effective approach for communicating and selling your ideas, projects, capabilities, and products. Led by Kris J. Halle, MBA, Halle Training Company

SPACE FILLS QUICKLY—SEE FULL COURSE AND PROGRAM DETAILS.

For complete details, visit our website at uclaextension.edu/TMP or contact us at 833-825-3858.

For complete details, visit our website at uclaextension.edu/TMP or contact us at 833-825-3858.

The courses are delivered by high-level professionals and experts in their field. Many laboratories, national laboratories, and Fortune 500 companies support our program by sending employees to learn the latest techniques and methodologies. If you need financial aid, you may be eligible for a tax credit for UCLA noncredit continuing education program. For details, see our Information under General Information on our website at uclaextension.edu.

Please contact us at 833-825-3858.

Past Participating Organizations Include:
TMP is an investment that sculpts your capabilities as a manager and your future path, beginning the moment you set foot in your first session.

– Corey Lovejoy, Guidance Software, Inc.

UCLA Extension’s week-long intensive helps managers:

• Gain leadership skills
• Enhance interpersonal skills
• Learn the latest business trends and paradigms
• Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
• Network with attendees from around the world

Reasons You Should Attend

• Learn to think innovatively: TMP’s engaging and interactive environment fosters exchanges of ideas and experiences. Gain insights from esteemed instructors and peers from diverse industries.
• Customized training: You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
• Balanced course material: Courses focus on technical and managerial aspects that improve your personal and organizational performance. Emerging and seasoned managers leave invigorated and inspired, with skills benefiting their workplace.
• Unique format boosts retention: TMP’s unique 4-period format, composed of shorter sessions devoted to different topics, leverages the power of “spaced learning,” shown to boost retention.
• Intensive learning in a relaxed environment: Experience 5 days of training held on the scenic UCLA campus in Southern California.

General Information & Registration

TECHNICAL MANAGEMENT PROGRAM AT UCLA EXTENSION

In-service, professional development, and full-time program descriptions, visit uclaextension.edu/TMP.

SCHEDULE

Welcome Reception: Sun, Mar 20, 5-7pm
Dinner Class: Mon-Fri, Mar 21-25, 8am-6pm
Networking Social Mixer: Thu, Mar 24, 6-8pm

LODGING:

More hotels are located near the UCLA campus. A representative listing is on our website, uclaextension.edu/TMP, and in your confirmation packet.

ATTIRE: Business casual

PROGRAM REGISTRATION NUMBER

Reg# 262333 Technical Management Program

PROGRAM

The fee of $4,395 is due by Mar 18, 2016, and includes course materials, some meals, and parking. The fee is nonrefundable for full or partial participation. Call (310) 925-3855 for special dietary accommodations.

PAYMENT OPTIONS

Credit card, check, or purchase order.

EARLY ENROLLMENT DISCOUNT

Sign-up by Feb 20, 2016, the course fee is $3,950 (a $445 discount and pay on or before Mar 18, 2016).

REFUNDS/CANCELLATION POLICY

The refund/cancellation policy includes a nonrefundable $30 processing fee.

Future TMP Dates:

MARCH 20 – 25, 2016
SEPTMBER 11 – 16, 2016

See more online at uclaextension.edu/TMP.

For more details, instructor experience, and full course/program descriptions, visit uclaextension.edu/TMP.
Get Better Leadership Skills for a Lifetime

For 60 years, UCLA Extension’s Technical Management Program (TMP) has been building leaders for the modern workforce. TMP is one of the most integrating and forward-thinking programs for managing professionals in a variety of technical fields, from engineering, IT, gaming to marketing. TMP’s dynamic curriculum provides leaders using the most current techniques and methodologies.

CUSTOMIZE YOUR PATH TO SUCCESS

Select one course from each of the four periods below to create your personalized schedule. The information below is a brief synopsis. Review course and instructor details at uclaextension.edu/TMPbr.

8:10 AM-10:10 AM (PERIOD 1)

A1: Strategic Thinking and Planning for Leaders

Amy Lipton, B.A., M.A.

Learn to focus your strengths into powerful managerial actions.

A2: Influencing Without Authority

Learn to influence and lead from those with whom you have no authority.

A3: Creating and Sustaining Excellence in the Workplace

Learn to influence your environment and achieve your personal and professional goals.

A4: Navigating Organizational Politics

Learn to think on your feet, answer questions, and master the art of informing and influencing audiences.

10:20 AM-12:20 PM (PERIOD 2)

B1: Leadership: Practical Skills of Influencing Others

Learn to lead your workgroup and discover how to influence others.

B2: Strategic Project Management

Develop the skills necessary to manage and lead projects with ease.

B3: Maximizing Your Team's Performance

Learn the importance of team dynamics and how to motivate employees.

B4: Money Matters! Learn to Produce Accurate Cost Estimates

Learn best practices in how to successfully navigate financial situations.

1:30 PM-3:30 PM (PERIOD 3)

C1: People, Patronage, and Projects: Managing the Human Dynamic

Learn the importance of people management and how to manage difficult audiences.

C2: The Art of Conversation: How to “Selling” Your Ideas, Projects, Capabilities, and Products

Learn the art of effective selling and the importance of networking.

C3: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

C4: Navigating Organizational Politics

Learn the importance of networking and building relationships.

C5: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

4-6 PM (PERIOD 4)

D1: Emotional Intelligence: Leading in a Complex Online Workplace

Learn to lead emotional and professional experiences.

D2: Retirement Yourself and Others

Learn the importance of leadership and personal responsibility.

D3: Building High Performance Teams: Strategies and Skills for Success

Learn the importance of team dynamics and how to navigate teams.

D4: Cost and Schedule Estimation for Project Management

Learn the importance of cost and schedule estimation.

D5: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

For course and program details, visit uclaextension.edu/TMPbr or contact us at tmp@uclaextension.edu. (818) 825-3858.

Make your recent accomplishments into successful leadership. With our TMP program, you’ll have the opportunity to network with attendees at all levels, from all around the world.

A1: Strategic Thinking and Planning for Leaders

Amy Lipton, B.A., M.A.

Learn to focus your strengths into powerful managerial actions.

A2: Influencing Without Authority

Learn how to leverage your strengths and improve your personal and organizational relationships.

A3: Creating and Sustaining Excellence in the Workplace

Learn to influence your environment and achieve your personal and professional goals.

A4: Navigating Organizational Politics

Learn to think on your feet, answer questions, and master the art of informing and influencing audiences.

B1: Leadership: Practical Skills of Influencing Others

Learn to lead your workgroup and discover how to influence others.

B2: Strategic Project Management

Develop the skills necessary to manage and lead projects with ease.

B3: Maximizing Your Team's Performance

Learn the importance of team dynamics and how to motivate employees.

B4: Money Matters! Learn to Produce Accurate Cost Estimates

Learn best practices in how to successfully navigate financial situations.

C1: People, Patronage, and Projects: Managing the Human Dynamic

Learn the importance of people management and how to manage difficult audiences.

C2: The Art of Conversation: How to “Selling” Your Ideas, Projects, Capabilities, and Products

Learn the art of effective selling and the importance of networking.

C3: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

C4: Navigating Organizational Politics

Learn the importance of networking and building relationships.

C5: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

D1: Emotional Intelligence: Leading in a Complex Online Workplace

Learn to lead emotional and professional experiences.

D2: Retirement Yourself and Others

Learn the importance of leadership and personal responsibility.

D3: Building High Performance Teams: Strategies and Skills for Success

Learn the importance of team dynamics and how to navigate teams.

D4: Cost and Schedule Estimation for Project Management

Learn the importance of cost and schedule estimation.

D5: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

For course and program details, visit uclaextension.edu/TMPbr or contact us at tmp@uclaextension.edu. (818) 825-3858.

Make your recent accomplishments into successful leadership. With our TMP program, you’ll have the opportunity to network with attendees at all levels, from all around the world.

A1: Strategic Thinking and Planning for Leaders

Amy Lipton, B.A., M.A.

Learn to focus your strengths into powerful managerial actions.

A2: Influencing Without Authority

Learn how to leverage your strengths and improve your personal and organizational relationships.

A3: Creating and Sustaining Excellence in the Workplace

Learn to influence your environment and achieve your personal and professional goals.

A4: Navigating Organizational Politics

Learn to think on your feet, answer questions, and master the art of informing and influencing audiences.

B1: Leadership: Practical Skills of Influencing Others

Learn to lead your workgroup and discover how to influence others.

B2: Strategic Project Management

Develop the skills necessary to manage and lead projects with ease.

B3: Maximizing Your Team's Performance

Learn the importance of team dynamics and how to motivate employees.

B4: Money Matters! Learn to Produce Accurate Cost Estimates

Learn best practices in how to successfully navigate financial situations.

C1: People, Patronage, and Projects: Managing the Human Dynamic

Learn the importance of people management and how to manage difficult audiences.

C2: The Art of Conversation: How to “Selling” Your Ideas, Projects, Capabilities, and Products

Learn the art of effective selling and the importance of networking.

C3: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

C4: Navigating Organizational Politics

Learn the importance of networking and building relationships.

C5: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

D1: Emotional Intelligence: Leading in a Complex Online Workplace

Learn to lead emotional and professional experiences.

D2: Retirement Yourself and Others

Learn the importance of leadership and personal responsibility.

D3: Building High Performance Teams: Strategies and Skills for Success

Learn the importance of team dynamics and how to navigate teams.

D4: Cost and Schedule Estimation for Project Management

Learn the importance of cost and schedule estimation.

D5: The Art of Conversation: How to Think Like a Leader. Become a Leader.

Learn the importance of effective communication and how to think like a leader.

For course and program details, visit uclaextension.edu/TMPbr or contact us at tmp@uclaextension.edu. (818) 825-3858.
TMPL is an investment that sculpts your capabilities as a manager and your future path, beginning the moment you set foot in your first session.
– Corey Lovejoy, Guidance Software, Inc.

UCLA Extension’s week-long intensive helps managers:
• Gain leadership skills
• Enhance interpersonal skills
• Learn the latest business trends and paradigms
• Obtain a repertoire of methods to solve problems, plan strategies, and motivate colleagues
• Network with attendees from around the world

Reasons You Should Attend
• Learn to think innovatively: TMP’s engaging and interactive environment fosters exchanges of ideas and experiences. Gain insights from esteemed instructors and peers from diverse industries.
• Customized training: You select courses that are grounded in intellectually stimulating content relevant to all technical professionals.
• Balanced course material: Courses focus on technical and managerial aspects that improve your personal and organizational performance. Emerging and seasoned managers leave invigorated and inspired, with skills benefiting their workplace.
• Unique format boosts retention: TMP’s unique 4-period format, composed of shorter sessions devoted to different topics, leverages the power of “spaced learning,” shown to boost retention.
• Intensive learning in a relaxed environment: Experience 5 days of training held on the scenic UCLA campus in Southern California.

General Information & Registration
TECHNICAL MANAGEMENT PROGRAM AT UCLA EXTENSION
For more details, instructor experience, and full course program descriptions, visit uclaextension.edu/TMP.

SCHEDULE
Welcome Reception: Sun, Mar 20, 5-7 pm
Daily Classes: Mon-Fri, Mar 21-25, 8 am-6 pm
Networking Social Mixer: Thu, Mar 24, 6-8 pm

LODGING:
More hotels are located near the UCLA campus. A reservation list is on our website, uclaextension.edu/TMP, and in your confirmation packet.

ATTIRE: Business casual

PROGRAM REGISTRATION NUMBER
Reg# 262333 Technical Management Program

PROGRAM
The fee of $4,395 is due by Mar 18, 2016, and includes course materials, some meals, and parking. The fee is nonrefundable for less than full participation. Call (310) 825-3858 for special dietary arrangements.

PAYMENT OPTIONS
Credit card, check, or purchase order.

CANCELLATION/PAYMENT POLICY
See our online at uclaextension.edu/TMP.REFUND/CANCELLATION POLICY
The refund/cancellation policy includes a nonrefundable $30 processing fee.

RUGGED/TECHNOLOGY
We Build the Leaders
Who Power the Future

Future TMP Dates:
MARCH 20 – 25, 2016
SEPTEMBER 11 – 16, 2016
See more online at uclaextension.edu/TMP.

CELEBRATING 60 YEARS OF THE TECHNICAL MANAGEMENT PROGRAM
For 60 years, the Technical Management Program at UCLA Extension has been training innovative leaders for the world’s most forward-thinking professions.

LEARN HOW TO LEAD AT THE TECHNICAL MANAGEMENT PROGRAM
A 5-day training specifically for managers in technical fields.

UCLA Extension
30995 Le Conte Avenue, Suite 315
Los Angeles, CA 90024-1113

MARCH 20 – 25, 2016
AT UCLA
MARCH 20 – 25, 2016
AT UCLA